



FINANCIAL STATEMENTS TOGETHER WITH AUDITORS' REPORT FOR THE YEAR ENDED DECEMBER 31, 2013



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TRANSLATION OF AUDITORS' REPORT ORIGINALLY ISSUED IN ARABIC

AUDITORS' REPORT

To the Shareholders of Societe Arabe Internationale de Banque (SAIB) - S.A.E.

Report on the Financial Statements

We have audited the accompanying financial statements of Societe Arabe Internationale de Banque (SAIB) S.A.E. which compromises the balance sheet as of December 31, 2013, and the statements of income, cash flows and changes in equity for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

These financial statements are the responsibility of the bank's management. Management is responsible for the preparation and fair presentation of these financial statements in accordance with Central Bank of Egypt's rules with accordance to rules of the preparation and presentation of the financial statements and measurement and recognition bases approved by its board of directors on December 16, 2008 and in light of prevailing Egyptian laws, management's responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error, management responsibility also includes selecting and applying the appropriate accounting policies, and making the accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and in the light of prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An auditing process involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate with circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control, the audit process also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.



MAZARS Mostafa Shawki Accountants & Auditors



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Societe Arabe Internationale de Banque (SAIB)** - **S.A.E.** as of December 31, 2013, and of its financial performance, and its cash flows for the year then ended in accordance with Central Bank of Egypt's rules, according to the rules of the preparation and presentation of the financial statements and measurement and recognition bases approved by its boards of directors on December 16, 2008 and the Egyptian laws and regulations relating to the preparation of these financial statements.

Report on Legal and other Regulatory Requirements

The bank maintains proper books of account, which includes all that is required by law and by the statutes of the bank; the financial statements are in agreement thereto.

According to the information and explanations given to us during the financial year ended December 31, 2013 no contravention of the central bank, banking and monetary institution law No.88 of 2003.

The financial information included in the Board of Directors' report, prepared in accordance with Law No. 159 of 1981 and its executive regulations, is in agreement with the Bank's books of account.

Cairo, february 3, 2014

AUDITORS

MOHAMMED EL MOETAZ MAHMOUD

MAZARS Mostafa Shawki

Accountants & Auditors

MOHAMED MAHMOUD EL SAYED WAHID ABDEL GHAFFAR & CO.
PUBLIC CCOUNTANES & CONSULTANTS

BAKER TILLY Wahid Abdel Ghaffar & Co.
Public Accountants & Consultants



BALANCE SHEET AS OF DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

ASSETS Cash and due from Central Bank of Egypt (15) 136,142,008 97,239,655 Due from banks (16) 139,919,473 91,556,696 Treasury bills (17) 928,293,679 609,710,661 Loans and credit facilities to customers (18) 734,141,485 656,138,866 Financial Investments: -Available for sale (19) 1,388,875,577 974,526,754 -Held to maturity (19) 71,842,162 81,621,075 Investments in associates companies (20) 732,724 161,576 Intagible assets (21) 88,004 286,446 Other assets (22) 53,434,011 45,753,137 Deferred tax assets (29) 162,890 - Fixed assets (23) 16,921,262 15,049,158 Total Assets (23) 3,470,553,275 2,572,044,024 LIABILITIES 20 3,470,553,275 2,572,044,024 Customers' deposits (25) 2,725,151,499 2,028,900,715 Other loans <	A CCC Firms	Note No.	31/12/2013	31/12/2012
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LIABILITIES (24) 236,819,677 153,140,125 Customers' deposits (25) 2,725,151,499 2,028,900,715 Other loans (26) 59,221,840 9,193,966 Other liabilities (27) 180,799,829 140,399,466 Other provisions (28) 6,478,254 8,683,986 Deferred tax liability (29) 185,843 Total Liabilities 3,208,471,099 2,340,504,101 SHAREHOLDERS EQUITY Paid-up capital (30) 150,000,000 150,000,000 Reserves (31) 76,757,972 50,873,229 Retained earnings (31) 35,324,204 30,666,694 Total Shareholders' Equity 262,082,176 231,539,923	Total Assets	_	3,470,553,275	2,572,044,024
Due to banks (24) 236,819,677 153,140,125 Customers' deposits (25) 2,725,151,499 2,028,900,715 Other loans (26) 59,221,840 9,193,966 Other liabilities (27) 180,799,829 140,399,466 Other provisions (28) 6,478,254 8,683,986 Deferred tax liability (29) 185,843 Total Liabilities 3,208,471,099 2,340,504,101 SHAREHOLDERS EQUITY Paid-up capital (30) 150,000,000 150,000,000 Reserves (31) 76,757,972 50,873,229 Retained earnings (31) 35,324,204 30,666,694 Total Shareholders' Equity 262,082,176 231,539,923		=		
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Other loans (26) 59,221,840 9,193,966 Other liabilities (27) 180,799,829 140,399,466 Other provisions (28) 6,478,254 8,683,986 Deferred tax liability (29) 185,843 Total Liabilities 3,208,471,099 2,340,504,101 SHAREHOLDERS EQUITY Paid-up capital (30) 150,000,000 150,000,000 Reserves (31) 76,757,972 50,873,229 Retained earnings (31) 35,324,204 30,666,694 Total Shareholders' Equity 262,082,176 231,539,923	Customers' deposits		* *	· · · ·
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Reserves (31) 76,757,972 50,873,229 Retained earnings (31) 35,324,204 30,666,694 Total Shareholders' Equity 262,082,176 231,539,923	Paid-up capital	(30)	150,000,000	150 000 000
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	Total Liabilities and Shareholders' Equity	_		

- Auditors' Report attached.

MOHAMMED EL

MAZARS Mostafa Shawki

- The accompanying notes from (1) to (37) are an integral part of these financial statements.

AUDITORS

MOHAMED MAHNOUD EL SAVED

BAKER TILLY Wahid Abdel Ghaffar & Co. Vice Chairman And Managing Director

Chairman
And Managing Director

HASSAN ABDEL MEGUID

MOHAMMED NAGUIB IBRAHIM



INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

	Note		
	<u>No.</u>	31/12/2013	31/12/2012
Loans interest and similar income	(6)	261,979,286	203,449,395
Cost of deposits and similar expenses	(6)	(184,798,302)	(136,795,582)
Net interest income		77,180,984	66,653,813
Fees and commissions income	(7)	18,558,510	15,584,751
Fees and commissions expenses	(7)	(607,397)	(404,467)
Net Fees and Commissions Income		17,951,113	15,180,284
Dividends income	(8)	1,251,351	1,185,548
Net trading income	(9)	2,141,398	4,383,313
Gain from Financial Investments	(19)	6,975,783	4,108,387
Impairment (expenses) from credit losses	(12)	(1,130,089)	(3,083,820)
Administrative expenses	(10)	(44,358,127)	(43,897,276)
Other operating revenue (expenses)	(11)	(574,062)	(557,238)
Income (expenses) from Investments in associate companies	(20)	9,362	(9,730)
Profit before income taxes		59,447,713	43,963,281
Income taxes (expenses)	(13)	(28,608,890)	(15,811,400)
Net profit for the year		30,838,823	28,151,881
Earnings per basic share (US Dollar/Share)	(14)	1.41	1.32

- The accompanying notes from (1) to (37) are an integral part of these financial statements.

Vice Chairman
And Managing Director

HASSAN ABDEL MEGUID

Chairman

hd Managing Director

MOHAMMED NAGUIB IBRAHIM



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

	Note No.	31/12/2013	31/12/2012
Cash Flows from Operating Activities			
Profit before income tax		59,447,713	43,963,281
Adjustments to Reconcile Net Profit to Net Cash Flows from		32,447,713	45,905,201
Operating Activities			
Depreciation and amortization	(10)	2,439,455	2,419,267
Impairment expenses of assets	(12,19)	1,130,089	3,114,209
Impairment expenses of other provisions	(11)	172,582	3,974,536
(Used) from provisions other than loan provision	(28)	(1,642,385)	(2,551,507)
Dividends income	(8)	(1,251,351)	(1,185,548)
Premium of held to maturity bonds	(19)	3,802,081	2,687,147
Discount of held to maturity bonds	(19)	(459,720)	(347,561)
(Profits) from sale of financial investments	(19)	(6,975,783)	(4,138,776)
Income From investments in associates companies	(20)	(9,362)	9,730
(Gains) from sale of fixed assets	(11)	(266,999)	2,730
Operating profit before changes in assets and liabilities provided	(11)	(200,777)	
from operating activities		56,386,320	47,944,778
Net Decrease (Increase) in Assets:			
Due from banks		(81,958,299)	21,721,053
Treasury bills		(318,583,018)	(440,063,611)
Trading financial assets		(510,505,010)	391,892
Loans and credit facilities for customers		(76,247,087)	691,449
Other assets		(7,078,662)	(14,735,068)
Due to banks		83,679,552	116,788,723
Customers' deposits		696,250,784	
Other liabilities			420,862,424
Paid income tax		33,692,237	9,807,694
Translation differences		(22,249,498)	(10,801,880)
Net cash flows Provided From operating activities		71,215,793	41,240,162
tive cash nows riovacca from operating activities	=	435,108,122	193,847,616
Cash Flows from Investing Activities:			
(Payments) for purchase of fixed assets and branches preparation		(5,956,786)	(8,984,473)
Proceeds from sale of fixed assets		267,005	(0,704,473)
Proceeds from sale of financial investments other than financial assets held		147,560,988	199,097,852
for trading investments		147,500,500	199,097,032
Purchase of financial investments other than financial assets held for trading investments		(602,297,730)	(405,183,257)
Payments for investments in associates		(569,468)	
Dividends income received		1,251,351	1,185,548
Net Cash Flows (used in) investing activities	_		
A THE PROPERTY OF THE PARTY OF	=	(459,744,640)	(213,884,330)



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

	Note No.	31/12/2013	31/12/2012
Cash Flows from Financing Activities:			
Collected from other loans		52,914,136	
Payments for from other loans		(2,185,787)	(311,640)
Dividends paid		(20,785,000)	(16,204,120)
Net cash flows provided from (used in) financing activities		29,943,349	(16,515,760)
Net increase (decrease) in cash and cash equivalents during the year		5,306,831	(36,552,474)
Cash and cash equivalents at the beginning of the year		116,681,284	153,233,758
Cash and cash equivalents at the end of the year		121,988,115	116,681,284
Cash and Cash Equivalents at Year-End are Represented as follows:			
Cash and due from Central Bank of Egypt	(15)	136,142,008	97,239,655
Due from banks	(16)	139,919,473	91,556,696
Treasury bills	(17)	928,293,679	609,710,661
Balances with Central Bank of Egypt (mandatory reserve)	(15)	(102,750,166)	(72,115,067)
Balances due from banks maturing more than three months		(51,323,200)	
Treasury bills maturing more than three months	(17)	(928, 293, 679)	(609,710,661)
Cash and cash equivalents at year-end	(33)	121,988,115	116,681,284

- The accompanying notes from (1) to (37) are an integral part of these financial statements.

Vice Chairman And Managing Director

HASSAN ABDEL MEGUID

Chairman

d Managing Director

MOHAMMED NAGUIB IBRAHIM

Financial Statements for the year ended December 31, 2013



TRANSLATION OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN ARABIC

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

Tota!	219,964,612	1 1	 (16,204,120) (1,261,304)	888,854 28,151,881	231,539,923
<u>Retained</u> <u>Earnings</u>	23,983,805 (658,789)	(2,084,458) (2,500,000)	(21,625) (16,204,120) 	28,151,881	30,666,694
Fair Value Reserve - available for sale financial investments	(14,859,753)	1 1	 (1,261,304)	888,854	(15,232,203)
Capital Reserve	692,295	1 1	21,625	1 1	713,920
General Reserve	6,291,493	2,500,000	111	!	8,791,493
Special Reserve	3,337,162	1 1	111	! !	3,337,162
General Banking Risk Reserve	3,053,542 658,789	1 1	1 1 1	! !	3,712,331
<u>Legal</u> <u>Reserve</u>	47,466,068	2,084,458	1 1 1	t i	49,550,526
Paid up Capital	150,000,000	1 1	1 1 1	ţ	150,000,000
31/12/2012	Balance as of 1/01/2012 Transferred to general banking risk reserve (Note	Transferred to legal reserves (Note 31/b) Transferred to general reserve (Note 31/e)	Iransferred to capital reserve (Note 31/e) Dividends paid for year 2011 Net change in financial investments available for sale	(Note 31/c) Translation differences (Note 31/c) Net profit for the year 2012	Balance as of 31/12/2012

Financial Statements for the year ended December 31, 2013



TRANSLATION OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN ARABIC

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2013 (All Amounts are Expressed in US Dollars)

Total		231,539,923		1	1	(20,785,000)	19,744,001		744,429	30,838,823	262,082,176
Retained Earninos	Carry Assessment	30,666,694	(81,125)	(2.815.188)	(2,500,000)	(20,785,000)	\ \ '		;	30,838,823	35,324,204
Fair Value Reserve - available for sale financial		(15,232,203)		ŀ	;	:	19,744,001		744,429	i	5,256,227
Capital Reserve		713,920	1	!	ł	;	;		1	;	713,920
General Reserve		8,791,493	ł	1	2,500,000	:	:		1	1	11,291,493
Special Reserve		3,337,162	1	;	ł	ļ	1		1	ł	3,337,162
General Banking Risk Reserve		3,712,331	81,125	:	1	ł	ł		;	ŀ	3,793,456
<u>Legal</u> Reserve		49,550,526	:	2,815,188	:	;	ŀ		į	ŀ	52,365,714
<u>Paid up</u> Capital		150,000,000	ì	ł	1	1	ŀ		ł	ŀ	150,000,000
	31/12/2013	Balance as of 1/1/2013	Transferred to banking risk reserve (Note 31/a)	Transferred to general legal reserves (Note 31/b)	Transferred to general reserve (Note 31/e)	Dividends paid for year 2012	Net change in financial investments available for	sale_(Note 31/c)	Translation differences (Note 31/c)	Net profit for the year 2013	Balance as of 31/12/2013

- The accompanying notes from (1) to (37) are an integral part of these financial statements.

And Managing Director Vice Chairman

HASSAN ABHEL MAYGUID

MOHANIMED NAGUIB IBRAHIM Chairman And Managing Director



PROPOSED STATEMENT OF PROFIT APPROPRIATION FOR THE YEAR ENDED DECEMBER 31, 2013

(All Amounts are Expressed in US Dollars)

	31/12/2013	31/12/2012
Net profit for the year	30,838,823	28,151,881
Less:	,,- - -	20,101,001
Gain from sale of fixed assets transferred to capital reserve according to the law	(266,999)	
General Banking Risk Reserve	(1,662,149)	(81,125)
Net profit for the year available for appropriation	28,909,675	28,070,756
Add:		
Retained earnings at beginning of the year	4,485,381	2,514,813
Total	33,395,056	30,585,569
Appropriated as follows:		
Legal reserve	3,057,182	2,815,188
General reserve	1,500,000	2,500,000
Shareholders' dividends	14,000,000	12,375,000
Employees' profit share	8,250,000	7,210,000
Board of Directors' remuneration	1,440,000	1,200,000
Retained earnings at end of the year	5,147,874	4,485,381
Total	33,395,056	30,585,569

Vice Chairman
And Managing Director

HASSAN ABDEL MEGUID

Chairman And Managing Director

MOHÄMMED NAGUIB IBRAHIM



TRANSLATION OF NOTES TO THE FINANCIAL STATEMENTS ORIGINALLY ISSUED IN ARABIC

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

1. GENERAL INFORMATION

Societe Arabe Internationale de Banque (SAIB) provides retail, corporate banking and investment banking services in Egypt through 22 branches and employs 988 people in the balance sheet date.

The bank was established in accordance with Law No. 43 for 1974 and the Head office is located in 56 Gamaet El Dewal El Arabeya St, Giza. The Bank is listing on the Cairo & Alex stock exchange.

The Board has approved the financial statements at January 30, 2014. (The General Assembly of the Shareholders has the right to modify these statements after issuing it).

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

a. Basis for Preparation of Financial Statements

The financial statements were prepared in accordance with the Egyptian Financial Reporting issued in 2006 and its amendments in accordance with the instructions of the Central Bank of Egypt approved by the Board of Directors as of December 16, 2008 consistent with the standards referred to, and on the basis of historical cost as modified by the revaluation of financial assets and liabilities held for trading and the financial assets and liabilities at fair value through profit or loss and the financial investments available for sale.

b. Associates companies

Associates are all entities over which the Bank has direct or indirect significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

The purchase method is used for the accounting of the acquisitions of the companies by the Bank. The acquisition cost is measured at fair value, or the assets offered by the bank as return for purchase and/or the tools of property rights issued and/or obligations incurred by the Bank and/or the obligations accepted on behalf of the company acquired at the date of exchange, plus any costs directly attributable to the acquisition process. The net assets are measured, including contingent liabilities identifiable acquired by fair value at the date of acquisition.

Financial Statements for the year ended December 31, 2013



The investments are evaluated in the associates company, by the financial statements of the bank according to the equity method under which the investment in any company is proven initially in any associates company by the cost then the balance of the investment increases or decreases to prove the Bank's share of profits or losses of the company invested in after the acquisition company. That share is proven under the note "Profit or loss of investments in associates companies" in the income statement during the preparation of the financial statements. The balance of the investment is decreased by the value of dividends gained from the company invested in.

c. <u>Segment reporting</u>

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is engaged in providing products or services within a particular economic environment that are subject to risks and returns different from those of segments operating in other economic environments.

d. Foreign currency translation

d-1 Functional and presentation currency

Transactions are recorded during the year in their original currency. For reporting the financial statements of the bank in US Dollars, at the end of each fiscal period, all assets, liabilities, shareholders' equity and expenses and revenues recorded in a currency other than the US Dollar (except those recorded in Egyptian pounds), are translated to US Dollars using stated exchange rates at that date. Balances shown in Egyptian pounds are translated to US Dollars using the official exchange rates. This translation has no effect on the income statement.

e. Financial assets

The Bank classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and advances; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at the initial recognition.

e-1 Financial assets at fair value through profit or loss

- This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception.
- A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of shortterm profit taking.
- Financial assets are classified at fair value through profit or loss when:
- Doing so significantly reduces measurement inconsistencies that would arise
 if the related derivatives were treated as held for trading and the underlying
 financial instruments were carried at amortized cost for loans and advances to
 customers or banks and debt securities in issue.

Financial Statements for the year ended December 31, 2013



- Certain investments, such as equity investments, are managed and evaluated on a fair value basis in accordance with a documented risk management or investment strategy and reported to key management personnel on that basis are designated at fair value through profit and loss.
- Financial instruments, such as debt securities held, containing one or more embedded derivatives significantly modify the cash flows, and they are designated at fair value through profit and loss.
- Profits and losses arising from changes in fair value of financial derivatives, which are managed in conjunction with the assets or financial liabilities classified at fair value through profit and loss and that in the income statement "item Net income from financial instruments classified at fair value when recognition through profit and loss".
- Any financial derivative of a valued financial instruments at fair value is not reclassified Through profit and loss during the retention period. It also does not re-classify any financial instrument, quoting from a range of financial instruments at fair value Through profit and loss if this tool has been customized by the bank at initial recognition As assessed at fair value through profit and loss.
- According to the financial assets which are reclassified in the periods that begin form first of January 2009 it is reclassified according to the fair value in the date of reclassification.
- Bank in all conditions does not reclassify any financial instrument moving to groups of financial instruments reclassified with fair value from profit and loss or to financial assets groups for trading.

e-2 Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- Those that the bank intends to sell immediately or in the short term, which is classified as held for trading, or those that the bank upon initial recognition designates at fair value through profit or loss.
- Those that the bank upon initial recognition designates as available for sale.
- Those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

e-3 Held to maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity. If the Bank were to sell other than an insignificant amount of held to-maturity assets, the entire category would be reclassified as available for sale.

Financial Statements for the year ended December 31, 2013



e-4 Available for sale financial assets

Available-for-sale investments are those non- derivative financial assets intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The following are applied in respect of all financial assets.

- Regular-way purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognized on trade-date – the date on which the Bank commits to purchase or sell the asset.
- Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit and loss are initially recognized at fair value, and transaction costs are expensed in the income statement.
- Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or where the Bank has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished that is, when the obligation is discharged, cancelled or expires.
- Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and advances and held-to-maturity investments are carried at amortized cost.
- Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognized directly in equity, until the financial asset is derecognized or impaired. At this time, the cumulative gain or loss previously recognized in equity is recognized in profit or loss.
- Interest calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available for sale are recognized in the income statement. Dividends on available-for-sale equity instruments are recognized in the income statement when the bank's right to receive payment is established.
- The fair values of quoted investments in active markets are based on current bid prices. If there is no active market for a financial asset or bid prices is unavailable, the Bank establishes fair value using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants. If the bank could not assess the value of the equity classified as available for sale, these instruments should be valued at cost and will be subjected to impairment test.

Financial Statements for the year ended December 31, 2013



- The Bank reclassify the financial asset tabbed within the range of financial instruments available for sale, which left the definition of loans and debts (bonds or loans), quoting a set of tools available for sale to the group of loans and advances or financial assets held to maturity all as the case when available Bank has the intent and ability to hold these financial assets in the foreseeable future or until maturity and are re-tab at fair value in the history of re-tab, and not process any profits or losses on those assets that have been recognized previously in equity and in the following manner:
 - 1- In case of financial asset reclassified, which has a fixed maturity are amortized gains or losses over the remaining life of the investment retained until the maturity date in a manner effective yield is consumed any difference between the value on the basis of amortized cost and value on an accrual basis over the remaining life of the financial asset using the effective yield method, and in the case of the decay of the value of the financial asset is a later recognition of any gain or loss previously recognized directly in equity in the profits and losses.
 - 2- in the case of financial asset which has no fixed maturity continue to profit or loss in equity until the sale of the asset or to dispose of it, then be recognized in the profit and loss In the case of erosion of the value of the financial asset is a later recognition of any gain or loss previously recognized directly within equity in the profits and losses.
- If the Bank to adjust its estimates of actual payments or receipts and amended estimates of the financial asset (or group of financial assets) to reflect the actual cash inflows and the adjusted estimates to be recalculated book value and then calculates the present value of estimated future cash flows at the effective yield of the financial instrument then it is recognized as income or expense in the profit and loss.
- In all cases, if the bank re-Tab financial asset in accordance with what is referred to The Bank at a later date to increase its estimate of the proceeds of future cash result of the increase will be recovered from the cash receipts, is the recognition of the impact of this increase in settlement of the interest rate effective from the date of change in the estimate and not in settlement of the balance of the original notebook in the history of change in the estimate.

f. Offsetting financial instruments

- Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.
- The agreements to buy treasury bills with a commitment to re-sale and agreements to sale treasury bills with a commitment to re-purchase on a net basis within the balance sheet included in treasury bills and other eligible bills.

Financial Statements for the year ended December 31, 2013



g. Interest income and expense

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognized within 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

When loans or debts are classified as non-performing or impaired ,related interest income are not recognized but rather ,are carried off balance sheet in statistical records and are recognized under revenues according to cash basis as per the following:

- 1- When it is collected and this is after redeeming all dues of consumer loans and personnel mortgages also small loans for economic activities
- 2- For loans given to institutions it is related to the monetary base also, it raises the return after that, according to rescheduling conditions on the loan till paying 25% from rescheduling payments with a minimum one year without being late, if the customer is always paying at his due dates the interest calculated is added to the loan balance which makes revenues (interest on rescheduling without deficits) without interests aside before rescheduling which is avoiding revenues except after paying all the loan balance in the balance sheet before rescheduling.

h. Fee and commission income

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) Where it is recorded in the records of marginal outside the financial statements, And are recognized as income in accordance with cash basis Income is recognized when revenue for fees note no (2-g) that represent an integral part of the effective yield of the financial asset are generally treated as an amendment to the actual rate of return.

Financial Statements for the year ended December 31, 2013



And postponement of fees is the link on the loans if there is a possibility that he will likely be the withdrawal of such loans and the fees on the grounds that the link obtained by the Bank are considered compensation for the constant intervention for the acquisition of a financial instrument, Then be recognized by the amend the effective interest rate on the loan In the case of the end of the link without issuing bank for the loan fees are recognized as income at the end of the period of validity of the link.

Fees are recognized on the debt instruments that are measured at fair value within the income on initial recognition Loan syndication fees are recognized as revenue when the syndication has been completed and the Bank has retained no part of the loan package for itself or has retained a part at the same effective interest rate as the other participants. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party — such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses — are recognized on completion of the underlying transaction.

Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time- apportionate basis. Asset management fees related to investment funds are recognized ratably over the period in which the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time. Performance linked fees or fee components are recognized when the performance criteria are fulfilled.

i. <u>Dividend income</u>

Dividends are recognized in the income statement when the bank's right to receive dividend is established.

j. <u>Purchase and resale agreements and sale and repurchase agreements (repos and reverse repos)</u>

Financial instruments are sold under agreements to repurchase it within the assets added to the balances of the Treasury bills and other governmental papers in the balance sheet. The liability is displayed (purchase agreements and resale) deducted from the balances of the Treasury bills and other governmental papers in the balance sheet. The difference between the sale price and the repurchase price is recognized as income to be accrued throughout the duration of the agreements by using the actual rate of return method.

k. Impairment of financial assets

k-1 Financial assets carried at amortized cost

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Financial Statements for the year ended December 31, 2013



The criteria that the Bank uses to determine that there is objective evidence of an impairment loss include:

- Great financial troubles facing the borrower or debtor.
- Breach of contract such as a default or delinquency in interest or principal payments.
- Expected bankruptcy of borrower or upon being subject to liquidation lawsuit or to re-structuring the finance granted to it.
- Deterioration of competitive position of borrower.
- Granting privilege or assignments by the bank to the borrower, due to economic or legal reasons related to the financial troubles, which are not granted by the bank in the normal course of business.
- Impairment of guarantee
- Deterioration of creditworthiness.
- A substantive evidence for impairment loss of the financial assets is the
 existence of clear information indicating a measurable decline in the expected
 future cash flows of such category since initial recognition though such decline
 is not identifiable for each individual asset.
- The bank estimates the period between the loss event and identifying thereof for each specific portfolio. In general, the period used vary between three months and 12 months.
- The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Taking into account the following:
- If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment based on historical loss rates.
- Assets that are individually assessed for impairment and for which an impairment loss is continues to be recognized are not included in a collective assessment of impairment.
- If the previous assessment resulted in the absence of impairment loss then the assets is included into the group.
- The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement.

Financial Statements for the year ended December 31, 2013



- If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e., on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the Bank and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

k-2 Available for sale financial assets

The Bank assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired.

During the period starting from January 1, 2009 for listed equity instruments the need to book impairment is analyzed as soon as a significant and prolonged decline of their price below their acquisition cost is observed. The decline in value is considered significant for the equity instruments if it reaches 10% of the financial instrument's cost, and it is considered prolonged if it extended for a period of more than 9 months. Impairment losses recognized in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the income statement.

Financial Statements for the year ended December 31, 2013



I. <u>Intangible assets</u>

I-1 Goodwill

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree at the acquisition date. The extent of goodwill impairment is to be annually checked, while goodwill amortization of 20% or impairment amount, whichever is bigger, is to be charged to income.

1-2 Software (computer programs)

The expenses, related to upgrading or maintenance of computer programs, are to be recognized as expenses in income statement, upon being incurred. The expenses related directly with specific software and which are subjected to the bank's control and expected to produce economic benefits exceeding their cost for more than one year, are to be recognized as an intangible asset. The direct expenses include cost of staff in software upgrading teamwork, in addition to a suitable portion of respective overhead expenses.

The expenses which lead to increase or expansion of computer software beyond their original specification are recognized as an upgrading cost and are added to the original software cost.

The computer software cost recognized, as an asset shall be amortized over the period expected useful life not more than 3 years.

1-3 Other intangible assets

The intangible assets other than goodwill and computer programs (for example, trademarks, licenses, benefits of rental contracts). Other intangible assets are stated at the cost of acquisition and depreciated on a straight-line method or on the basis of the economic benefits expected from it, and that over the estimated useful lives, and for assets that do not have a specific useful life, it is not depreciated, it is tested every year for any impairment (if any) it will be recognized on the income statement.

m. Fixed Assets

Land and buildings comprise mainly branches, offices and head offices. All property, plant and equipment is stated at historical cost less depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to other operating expenses during the financial period in which they are incurred.

Financial Statements for the year ended December 31, 2013



Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Buildings	20 years
Computers and Core Systems	5 years
Vehicles	5 years
Fixtures and fittings	5 years
Equipments	5 years
Furniture	5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in other operating expenses in the income statement.

n. Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization (except for goodwill) and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

o. Leases

The accounting treatment for the finance lease in accordance with law 95 of 1995, if the contract entitles the lessee to purchase the asset at a specified date and the value selected, or the current value of the total lease payments representing at least 90% of the value of the asset. The other leases contracts are considered operating leases contracts.

Financial Statements for the year ended December 31, 2013



o-1 Being lessee

Finance lease contract recognizes the lease cost, including the cost of maintenance of the leased assets, within the expenses in the income statement for the period in which they occurred. If the bank decided to exercise the rights to purchase the leased assets, the cost of the right to purchase it as an asset are capitalized and amortized over the useful life of the expected remaining life of the asset in the same manner as similar assets.

And recognition of payments under the operating lease expense minus any discounts obtained from the lesser under expenses in the income statement on a straight-line basis over the term of the contract

p. <u>Cash and cash equivalents</u>

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash and non-restricted balances with central banks, treasury bills and other eligible bills.

q. Other provisions

Provisions for restructuring costs and legal claims are recognized when: the Bank has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions which negated the purpose of wholly or partly repaid is allocated in the item of other operating income (expense).

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Financial Statements for the year ended December 31, 2013



r. Financial guarantees

The financial collateral contracts are contracts issued by the bank as security for loans or debit current accounts due from its clients to other entities which require the bank to make certain payments for compensating the beneficiary for a loss incurred due to default :on the part of the debtor on maturity date, in accordance with conditions of the debt instruments. These financial guarantees are presented to the banks, corporation and other entities on behalf of the bank's clients.

The fair value shall be recognized initially in the financial statements, on date of granting the security. This fair value shall reflect the fee for this security. Consequently the bank's obligation shall be measured by virtue of the guarantee contract on the basis of the first measurement amount less amortization calculated for recognition of security fees in the income statement, according to the straight line method over the guarantee life term, or based on the best estimate for payments required for settlement of any financial obligation resulting from the financial guarantee on date of balance sheet. Whichever is higher. Such estimates are made based on experience in similar transactions and the historical losses as confirmed by management judgment.

Any increase in the obligations resulting from the financial guarantee, shall be recognized within other operating income (expenses) item.

s. Income tax

Income tax on the profit or loss for the year includes each of year tax and deferred tax and is recognized in the income statement except for income tax relating to items of equity that are recognized directly in equity.

Income tax is recognized based on net taxable profit using the tax rates applicable at the date of the budget in addition to tax adjustments for previous years.

Deferred taxes arising from temporary time differences between the book value of assets and liabilities are recognized in accordance with the principles of accounting and value according to the foundations of the tax, this is determining the value of deferred tax on the expected manner to realize or settle the values of assets and liabilities, using tax rates applicable at the date of the budget.

Deferred tax assets of the Bank recognized when there is likely to be possible to achieve profits subject to tax in the future to be possible through to use that asset, and is reducing the value of deferred tax assets with part of that will come from tax benefit expected during the following years, that in the case of expected high benefit tax, deferred tax assets will increase within the limits of the above reduced.

Financial Statements for the year ended December 31, 2013



t. Borrowing

Loans, received by the bank, are recognized first by fair value less the cost of obtaining the loan. The loan is later measured by the amortized cost, and the income statement is charged with the difference between the net proceeds and the value that will be met over the period of borrowing using the actual return.

u. Capital

u-1 Capital issuance cost

Expenses directly attributed to the issuance of the new shares. Issuance of shares to effect acquisition, or issuance of shares options are charged to equity net of tax.

u-2 Dividends

Dividends deducted from equity in the period, which the General Assembly of the shareholders acknowledges these distributions. These distributions include the share of workers in the profits and remuneration of the Board of Directors as prescribed by articles of association and law.

u-3 Treasury shares

In case the bank purchase capital's shares, the amount is deducted from the total equity as it represents the cost of treasury shares until it canceled, and in case of sale those shares or re-released in a subsequent period all collections is added to the equity.

v. Fiduciary activities

The bank practices the fiduciary activities that result in ownerships or management of assets on behalf of individuals, trust, and retirement benefit plans and other institution. These assets and income arising thereon are excluded from the bank's financial statements, as they are not assets of the bank.

w. <u>Comparative figures</u>

The comparative figures shall be re-classified, when necessary, to be in conformity with the changes to presentation used in the current year.

Financial Statements for the year ended December 31, 2013



3. Financial risk management

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and return and minimize potential adverse effects on the Bank's financial performance.

The Bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

Risk management is carried out by a central treasury department (Bank Treasury) under policies approved by the Board of Directors. Bank Treasury identifies, evaluates and hedges financial risks in close co-operation with the Bank's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments. In addition, credit risk management is responsible for the independent review of risk management and the control environment.

a. Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in loans and advances, debt securities and other bills. There is also credit risk in off-balance sheet financial arrangements such as loan commitments. The credit risk management and control are centralized in a credit risk management team in Bank Treasury and reported to the Board of Directors and head of each business unit regularly.

a-1 Credit risk measurement

- Loans and advances to banks and customers

In measuring credit risk of loan and advances to customers and to banks at a counterparty level, the Bank reflects three components

- The probability of default' by the client or counterparty on its contractual obligations.
- Current exposures to the counterparty and its likely future development, from which the Bank derive the 'exposure at default.
- The likely recovery ratio on the defaulted obligations (the loss given default).

The Bank assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They have been developed internally and combine statistical analysis with credit officer judgment and are validated, where appropriate, by comparison with externally available data. Clients of the Bank are segmented into four rating classes. The Bank's rating scale, which is shown below, reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary. The Bank regularly validates the performance of the rating and their predictive power with regard to default events.

Financial Statements for the year ended December 31, 2013



Bank's internal ratings categories

Bank's rating	Description of the grade
1	Performing loans
2	Regular watching
3	Watch list
4	Non-performing loans

The credit center exposed to failure depend on the amounts which the bank expect to be stand upon the delay, for example, the loans this center is nominal value, for other links, the bank include all the withdrawn amounts in addition to the other amounts that are expected to be drawn till the date of delay. If happened.

Loss given default or loss severity represents the Bank expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

- Debt instruments, Treasury bills and other bills

For debt securities and other bills, external rating such as Standard & Poor's rating or their equivalents are used by bank Treasury for managing of the credit risk exposures. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.

a-2 Risk limit control and mitigation policies

The bank manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and banks, and to industries and countries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by individual, group, product, industry sector and by country are approved quarterly by the Board of Directors.

The exposure to any borrower including banks is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored and compared daily.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

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Some other specific control and mitigation measures are outlined below.

- Collateral

The bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Mortgage business assets such as inventory and equipments.
- Mortgage financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimize the credit loss the bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other governmental securities are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

- Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit — which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions — are collateralized by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than short-term commitments.



a-3 Impairment and provisioning policies

The internal systems described in Note 3.1.1 focus more on credit-quality mapping from the inception of the lending and investment activities. In contrast impairment provisions are recognized for financial reporting purposes only for losses that have been incurred at the balance sheet date based on objective evidence of impairment. The impairment provision shown in the balance sheet at year-end is derived from each of the four internal rating grades. However, the majority of the impairment provision comes from the bottom two grading. The table below shows the percentage of the Bank's on- and off-balance sheet items relating to loans and advances and the associated impairment provision for each of the Bank's internal rating categories:

	<u>31/1:</u>	<u>2/2013</u>	31/12/2012			
Bank's rating	Bank's rating Loans and advances (%)		Loans and advances (%)	Impairment provision (%)		
1-Performing loans	67.07	(%) 18.54	68.86	10.33		
2-Reular watching	26.62	7.95	23.80	4.29		
3-Watch list	2.39	0.70	0.06	0.01		
4-Non performing loans	3.92	72.81	7.28	85.37		
	100	100	100	100		

The internal rating tool assists management to determine whether objective evidence of impairment exists under EAS 26, based on the following criteria set out by the Bank:

- Great financial troubles facing the borrower or debtor.
- Breach of contract such as a default or delinquency in interest or principal payments.
- Expected bankruptcy of borrower or upon being subject to liquidation lawsuit or to re-structuring the finance granted to it.
- Deterioration of competitive position of borrower.
- Granting privilege or assignments by the bank to the borrower, due to economic or legal reasons related to the financial troubles, which are not granted by the bank in the normal course of business.
- Impairment of guarantee
- Deterioration of creditworthiness.

The Bank's policy requires the review of individual financial assets that are above materiality thresholds at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at balance-sheet date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

Collectively assessed impairment allowances are provided for portfolios of homogenous assets by using the available historical experience, experienced judgment and statistical techniques.

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a-4 Pattern of measuring the general banking risk

In addition to the four categories of the Bank's credit ratings indicated in note (a/1), the management makes small groups more detailed according to the CBE rules, assets facing credit risk are classified to detailed conditions relying greatly on customer's information, activities, financial position and his regular payments to his debts.

The bank calculates the provisions needed for assets facing credit risk impairment in addition to credit regulations according to special percentages. From CBE, in the case of increase of impairment loss provision needed according to CBE than that for purposes of making the financial statements according to the Egyptian accounting standards, the risk of general banking reserve is included in owners equity deducted from the retained earning with this increase, this reserve is modified with periodic basis with the increase and decrease, which equals the increase in provisions and this reserve is not distributed, discloser no.(31/a) present the movement on the reserve account during the fiscal year.

And this is categories of institutional worthiness according to internal ratings according to CBE rules and rates of provisions needed for assets impairment related to credit risk:

CBE		Provision	Internal	Internal
<u>Rating</u>	<u>Categorization</u>	<u>%</u>	Rating	Categorization
1	Low Risk	0	1	Performing loans
2	Moderate Risk	1%	1	Performing loans
3	Satisfactory Risk	1%	1	Performing loans
4	Reasonable Risk	2%	1	Performing loans
5	Acceptable Risk	2%	1	Performing loans
6	Marginally Acceptable Risk	3%	2	Regular watching
7	Watch list	5%	3	Watch list
8	Substandard debt	20%	4	Non Performing loans
9	Doubtful debt	50%	4	Non Performing loans
10	Bad Debt	100%	4	Non Performing loans

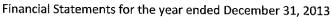


a-5 Maximum exposure to credit risk before collateral

Balance sheet items exposed to credit risks:	31/12/2013 <u>US Dollar</u>	31/12/2012 US Dollar
Treasury bills	928,293,679	609,710,661
Loans and credit facilities to customers:		
Individuals:		
-Debit current accounts	54,521,724	48,249,882
-Credit cards	4,445,580	3,681,177
-Personal loans	27,199,634	32,568,792
-Real estate loans	923,830	1,130,610
Corporate:		
-Debit current accounts	265,865,776	245,180,462
-Direct loans	89,956,182	73,360,219
-Syndicated loans	288,653,217	248,795,566
-Other loans	2,575,542	3,172,158
Financial investments		
-Debt instrument	1,442,554,011	1,037,110,868
Other assets	53,434,011	45,753,137
Total	3,158,423,186	2,348,713,532
Off Balance sheet items exposed to credit risk:		
Letter of Credit	65,684,469	43,637,848
Letter of guarantee	91,174,417	77,415,552
Total	156,858,886	121,053,400

The above table represents the worst-case scenario of credit risk exposure to the Bank at 31 December 2013 and at 31 December 2012, without taking in consideration any guarantee for balance sheet items, amounts stated depend on the net carrying amounts shown in the balance sheet.

- As shown above, 23.24 % of the maximum limit exposed to credit risk results from loans and credit facilities to customers at 31 December 2013 against 27.94 % at 31 December 2012 while investments in debt instruments represent 45.67% at 31 December 2013 against 44.16% at 31 December 2012.
- Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the bank resulting from both its loan and advances portfolio and debt securities based on the following:
- 93.69% of the loans and advances portfolio is categorized in the top two grades of the internal rating system against 92.66% at 31 December 2012.
- 95.61% of the loans and advances portfolio are considered neither past due nor impaired against 91.90% at 31 December 2012.





- The bank has introduced a more stringent selection process upon granting loans and advances during the financial year ended at 31 December 2013.
- More than 93.40% at 31 December 2013 against 91.69% at 31 December 2012 from investments in debt instruments and treasury bills represent debt instruments on the Egyptian Government.

a-6 Loans and credit facilities to customers

The status of balances of loans and credit facilities to customers in terms of credit ratings as follow:

	31/12/2013 US Dollar	31/12/2012 US Dollar
Loans and credit facilities		
Neither past due nor impaired	735,330,994	654,112,432
Past due but not impaired	3,605,517	5,786,066
Individually impaired	30,161,645	51,831,850
Gross	769,098,156	711,730,348
<u>Less:</u>		
Provision for Impairment losses	(32,339,482)	(48,844,322)
Reserved interest	(4,161,220)	(6,737,036)
Advanced interest	(5,377,087)	(5,630,811)
Net	727,220,367	650,518,179

- Total impairment expenses for loans and credit facilities to customers amounted to US Dollar 25,418,364 at 31 December 2013 against US Dollar 43,223,635 at 31 December 2012. Note (18) include additional information on the provision for impairment losses for loans and credit facilities to customers.
- During the year, an increase in the bank's portfolio of loans and overdrafts increased by 8.06% as a result of the expansion in lending activities, particularly in the Arab Republic of Egypt, the Bank is focusing on dealing with large institutions or individuals with the solvency of credit.

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Financial Statements for the year ended December 31, 2013

Loans and credit facilities neither past due nor impaired

The credit quality of the portfolio of loans and credit facilities that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the bank.

Loans and credit facilities to customers

	Total Loans	and	facilities to	customers		(1	18,395,826	735,330,994		Total Loans
				Other loans	205,930	2,231,464	1	2,437,394		. 1
	<u>rate</u>		Syndicated	loans	230,808,302	43,500,000	13,048,177	287,356,479		
	Corporate			Direct loans	74,677,538	15,670,365	700,838	91,048,741		Corporate
		Debit	current	accounts	184,584,929	76,652,144	4,646,811	265,883,884		
31/12/2013 (US Dollar)			Real estate	loans	1,026,930	1	i.	1,026,930	31/12/2012 (US Dollar)	
	dual		Personal	loans	ŀ	29,391,356	ŀ	29,391,356	-	****
	Individual			Credit cards	3,092	3,894,201		3,897,293		
		Debit	current	accounts	22,909,718	31,379,199		54,288,917		
					1-Performing loans	2-Reular watching	3-Watch list			

- Guaranteed Ioans are not considered subject to impairment for non-performing category after taking into consideration the collectability of the guarantee.

166,470,440 451,255

2,560,115

Other loans 558,186

2<u>05,09</u>1,352 41,775,862

72,873,533

Direct loans

Debit current accounts

Real estate

Personal loans

Credit

Debit current

loans 1,041,856

<u>cards</u> 16,819

> 23,816,934 24,388,205

1-Performing loans 2-Reular watching

3-Watch list

accounts

Syndicated loans

654,112,432

3,118,301

246,867,214

74,158,203

183,792,057 59,995,082 451,255 **244,238,394**

1,041,856

33,243,848

3,239,477

48,205,139

! !

33,243,848

3,222,658

487,190,737

facilities to customers

Financial Statements for the year ended December 31, 2013



Loans and credit facilities past due but not impaired

- These are loans and credit facilities less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary. Loans and credit facilities to customers which past due but are not subject to impairment are as follows:

		31/12/2013 (US Dollar)			
	70.11	<u>Individual</u>			
	Debit current	<u>Credit</u>	-	Real estate	
Dogt due um to 20 de-	<u>accounts</u>	cards	Personal loans	loans	<u>Total</u>
Past due up to 30 days		443,910	1,382,289	93,485	1,919,684
Past due 30- 60 days			123,230		123,230
Past due 60-90 days			1,913		1,913
Past due 150-180 days			5,315		5,315
Past due 180-211 days			2,627		2,627
Total		443,910	1,515,374	93,485	2,052,769
		Corporate			
	Debit current		Syndicated		
	accounts	Direct loans	loans	Other loans	Total
Past due up to 30 days	1,249,603	223,472			1,473,075
Past due 30- 60 days		79,673			79,673
Total	1,249,603	303,145			1,552,748
		31/12/2012			
		(US Dollar)			
	Th - 1. 44 -	<u>Individual</u>	.		
	Debit current	<u>Credit</u>	<u>Personal</u>	Real estate	
Past due up to 30 days	<u>accounts</u>	cards	loans	loans	Total
Past due 30- 60 days		451,111	1,843,337	218,753	2,513,201
Past due 60-90 days			252,885		252,885
Past due 90-120 days			40,508		40,508
Past due 211 days			23,863		23,863
Total		A = 1 1 1 1	11,400		11,400
LVIAI		451,111	2,171,993	218,753	2,841,857
		Corporate			
	Debit current	Car builte	Syndicated		
	accounts	Direct loans	loans	Other loans	Total
Past due up to 30 days	2,882,827	61,382	ivans	Other Runis	<u>Total</u> 2,944,209
Total	2,882,827	61,382	6 16	—	2,944,209

 On initial recognition of loans and credit facilities .the fair value of guarantees is assessed based on valuation methods used for similar assets. In subsequent period, fair value is updated to reflect market price or prices of similar assets.

Financial Statements for the year ended December 31, 2013



Loans and credit facilities individually impaired

- Balance of loans and credit facilities subject to individual impairment before taking into consideration cash flow from guarantees amounted to US Dollar 30,161,645 at 31 December 2013 against US Dollar 51,831,850 at 31 December 2012.
 - Below is a breakdown in total value of the loans and credit facilities subject to individual impairment:

	Total Loans	and facilities to customers	30,161,645		Total Loans and facilities to customers	51,831,850
		Other loans	13,270,717		Other loans	34,340,958
	<u>Corporate</u>	Syndicated loans	5,696,680	Corporate	Syndicated loans	5,496,557
	Cor	<u>Direct</u> <u>Ioans</u>	338,273	C	Direct loans	29,787
		Debit current accounts	1,750,925		Debit current accounts	950,200
31/12/2013 (US Dollar) Individual		Real estate loans	133,871	012 ar)	<u>Real estate</u> <u>Ioans</u>	401,543
	lua!	Personal loans	7,223,453	31/12/2012 (US Dollar)	Personal loans	9,504,344
	Individ	Individ	1,436,579	Individual	Credit	1,029,637
	Debit current accounts	311,147		Debit current accounts	78,824	
			Individually impaired loans and credit facilities			Individually impaired loans and credit facilities

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a-7 Debt instruments and treasury bills

The table below presents an analysis of debt securities and other governmental securities by rating agency designation at the end of the year, based on Standard & Poor's ratings or their equivalent:

	<u>Treasury</u> <u>bills</u>	<u>Investment</u> <u>securities</u>	<u>Total</u>	
	<u>US Dollar</u>	<u>US Dollar</u>	US Dollar	
AA- to AA+		22,292,071	22,292,071	
A- to A+	*** ***	7,014,242	7,014,242	
Lower than A-	928,293,679	1,413,247,698	_2,341,541,377	
Total	928,293,679	1,442,554,011	2,370,847,690	

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a-8 Concentration of risks of financial assets with credit risk exposure

- Geographical sectors

The following table breaks down the bank's main credit exposure at their carrying amounts, as categorized by geographical sector as of 31 December 2013. When this table was prepared, the risk was distributed on the geographical sectors according to the areas related to the bank's clients.

		Alex, Delta &			(US Dollar)
Treasury bills	Cairo 928,293,679	Sinai	Upper Egypt 	Others	Total 928,293,679
Loans and facilities to customers: Individuals:					
-Debit current accounts	43,163,784	11,436,083	45	152	54,600,064
-Credit cards	4,551,085	1,186,099	9,415	31,183	5,777,782
-Personal loans	21,689,104	16,288,215	152,864		38,130,183
-Real estate loans	734,279	419,094	100,913	1	1,254,286
Corporate:			•		
-Debit current accounts	178,214,218	90,670,107	87	į	268,884,412
-Direct loans	81,025,423	8,799,786	1,864,950	1	91,690,159
-Syndicated loans	263,483,603	29,569,556	. 1	}	293,053,159
-Other loans	8,847,780	6,860,331	1	I	15,708,111
-Financial investments					
-Debt instruments	1,196,257,273	ţ	ľ	246,296,738	1,442,554,011
Total in 31/12/2013	2,726,260,228	165,229,271	2,128,274	246,328,073	3,139,945,846
Total in 31/12/2012	1,988,985,435	147,799,462	1,817,245	219,949,735	2,358,551,877

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- Business sectors

The following table breaks down the bank's main credit exposure at their carrying amounts, as categorized by the business sectors of our business of the bank's clients:

(US Dollar)

	Financial					Other	4	Transcription
	institutions	Manufacturing	Real estate	Commercial	Governmental	industries	Individuals	Lotal
Treasury bills	ł	1	ţ	i	928,293,679	1	ł	928,293,679
Loans and credit facilities to customers: Individuals:								
-Debit current accounts	ļ	ł	1	;	;	i	54,600,064	54,600,064
-Credit cards	1	ŀ	ŧ	i	1	1	5,777,782	5,777,782
-Personal loans	;	;	ŀ	ł	ł	1	38,130,183	38,130,183
-Real estate loans	1	ŀ	ł	ł	ł	}	1,254,286	1,254,286
Corporate:								
-Debit current accounts	17,955,252	152,317,235	2,859,648	75,541,734	I	20,210,543	1	268,884,412
-Direct loans	58,639,058	24,718,563	3,304,396	1,677,461	ŀ	3,350,681	i 1	91,690,159
-Syndicated loans	1	72,835,687	14,032,072	2,404,330	ı	203,781,070	ì	293,053,159
-Other loans	!	8,420,167	i	2,852,193	i	4,435,751	1	15,708,111
Derivative financial instruments -Financial investments								
-Debt instrument	154,296,470	2,088,090	ŀ	ï	1,286,169,451	1	1	1,442,554,011
Total in 31/12/2013	230,890,780	260,379,742	20,196,116	82,475,718	2,214,463,130	231,778,045	99,762,315	3,139,945.846
Total in 31/12/2012	195,467,623	271,415,553	21,419,783	84,507,938	1,510,001,455	176,153,000	99,586,525	2,358,551,877

Financial Statements for the year ended December 31, 2013



b. Market risk

The bank takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk arises from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Bank separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in the Bank in the risk management department.

Trading portfolios include those positions arising from market-making transactions where the Bank acts directly as principal with clients or with the market ,Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the Bank's held-to-maturity and available-for-sale investments.

b-1 Foreign exchange volatility risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarizes the Bank's exposure to foreign currency exchange rate risk at end of the year. Included in the table are the Bank's financial instruments at carrying amounts, categorized by currency.

Financial Statements for the year ended December 31, 2013



(Equivalent to US Dollar)

GBP Euro JPY CHE SAR Other Total	14 277,599 2,964,903 43,011 114,730 16,975 136,142,008 13 9,799,942 2,114,878 470,862 530,251 663,554 195,138 139,919,473	55,547,079	110 11,240,732 28	1,388,875,577	;	15,903 83,085 8,146	10,093,554 71,950,677 470,862 58		9 63,607 18,969,961 8,408 236,819,677	10,062,617 56,920,443 466,838 537,585 801,447 19,055 2,		4 26,981 265,459 8,154 9,963 180,799,829	4 10,153,205 76,155,863 466,838 545,739 819,818 19,055 3,201,992,845	(59,651) (4,205,186) 4,024 35,669 (41,506) 193,058		5 6,743,959 54,695,199 99,668 512,390 832,149 314,544 2,556,546,844	6,664,014 54,390,482 469,019 435,594 819,699 116,065	THE STATE OF THE S
EGP USD	113,667,806 19,056,984 485.205 125,659.643	•	516,652,317 206,248,298	1,180,920,821 207,954,756	32,513,574 39,328,588	45,145,588 8,181,289	2,329,365,425 1,039,196,044		154,990,412 62,787,289	1,984,606,963 671,736,551	9,221,840 50,000,000	172,115,998 8,373,274	2,320,935,213 792,897,114	8,430,212 246,298,930		1,701,486,510 791,862,425	1,716,042,344 552,697,055	(11 555 934) 730 165 370
Balance at 31-12-2013 Financial Assets	Cash and due from Central Bank of Egypt Due from banks	Treasury bills	Loans and credit Facilities for customers	-Available for sale investments	-Held to maturity investments	-Other assets	Total financial Assets	Financial liabilities	Due to banks	Customers' deposits	Other loans	Other liabilities	Total financial Liabilities	Net Financial Position at 31-12-2013	Balance at 31-12-2012	Total financial assets	Total financial liabilities	Net Financial Position at 31-12-2012

Financial Statements for the year ended December 31, 2013



b-2 Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Board sets limits on the level of mismatch of interest rate reprising that may be undertaken, which is monitored daily by Assets & Liabilities Management Dept.

c. <u>Liquidity risk</u>

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfill commitments to lend.

- Liquidity risk management process

The Bank's liquidity management process, as carried out within the Bank and monitored by a separate team in Assets & Liabilities Management Dept, includes:

- Day-to-day funding, managed by monitoring future cash flows to ensure that requirements can be met. This includes replenishment of funds as they mature or is borrowed by customers. The Bank maintains an active presence in global money markets to enable this to happen.
- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- Monitoring balance sheet liquidity ratios against internal and requirements of central bank of Egypt.
- Managing the concentration and profile of debt maturities.
- Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets. Assets & Liabilities Management Dept. also monitors unmatched medium-term assets, the level and type of un drawn lending commitments, the usage of overdraft facilities and the impact of contingent liabilities such as standby letters of credit and guarantees.

Funding approach

Sources of liquidity are regularly reviewed by a separate jointly team in Bank Assets & liabilities Management, liabilities Investments to maintain a wide diversification by currency, provider, product and term.

Financial Statements for the year ended December 31, 2013



d. Fair value of financial assets and liabilities

Due from banks

The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and remaining maturity.

- Loans and credit facilities to customers

Loans and credit facilities are net of provisions for impairment. The estimated fair value of loans and credit facilities represents the discounted amount of estimated future cash flow expected to be received. Expected cash flow are discounted at current market rates to determine fair value.

- Financial investment

Financial investment securities include only interest-bearing assets held to maturity; assets classified as available for sale are measured at fair value. Fair value for held-to-maturity assets is based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit, maturity and yield characteristics.

Due to other banks and customers

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand.

The estimated fair value of fixed interest-bearing deposits and other borrowings not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

e. <u>Capital management</u>

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of balance sheets, are:

- Compliance with capital legal requirements in Egypt.
- To safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and other parties dealing with the bank.
- Maintaining a strong capital base to enhance growth.
- Capital adequacy and uses are reviewed according to the regulatory authority's requirements (CBE) by the bank's management through guidelines developed by the Basel Committee; Data are submitted and filed at CBE on a quarterly basis.

Financial Statements for the year ended December 31, 2013



The CBE requires each bank to:

- Maintaining EGP 500 million as a minimum requirement for the issued and paid-in capital.
- Maintaining a ratio between capital elements, and assets and contingent liability elements weighted by risk weights at 10% or more.

The dominator of capital adequacy comprises the following 2 tiers:

- Tier one:

Basic capital after disposals consisting of:

- Capital issued and paid up.
- Retained earnings (loss).
- Reserves, include the legal, general, formal and capital reserves.
- Elements deducted from the basic capital continuing:
 - Treasury bills.
 - Goodwill.
 - Intangible assets (other than goodwill).
- Future net profits resulting from the securitization.
- Advantages of pensions.
- Deferred tax assets.
- Investments in financial firms and insurance.

- Elements negligible:

- General banking risk reserve.
- Balance of the fair value reserve / financial investments available for sale (if negative).
- Reserves of foreign currency translation differences (if negative).
- Reserves to hedge the risk of the cash flows.
- Reserves to hedge net investment of foreign currency.
- Versus fair value change of the Bank's liabilities as a result of changing credit rating of the bank itself.

Supplemental basic capital consists of:

- Permanent preferred stock, and is not cumulative.
- Profit / (Loss) interim quarterly.
- Minority interest.
- The difference between the face value and the present value of the subordinated loan (deposit).

Tier two:

- Special Reserve (45% of the value of the Special Reserve).
- Reserves of foreign currency translation adjustments (45% of the value of the positive differences).
- Balance reserves the fair value of available for sale financial (45% of the balance reserves the fair value of available for sale financial if positive).
- Held to maturity financial investments and investments in associates and subsidiaries (45% of the increase between the fair value and the carrying amount of these investments).
- Hybrid financial instruments.
- Subordinated loans (deposits).
- Provision for impairment losses on loans and credit facilities and regular contingent liabilities (including no more than 1.25 % of the total credit risk of the assets and liabilities risk-weighted when applying the standardized approach.

Financial Statements for the year ended December 31, 2013



- Disposals by 50% of the tier one and 50% of the tier two:

- Investments in non-financial companies.

- Governor of securitization (the event that the bank originator of the securitization process).

- The value of assets that reverted to the Bank settlement of debts within the general banking risk reserve.

The Bank has committed to the instructions on the regulatory minimum standard for capital adequacy in The framework of the application of Basel as of December 31, 2012 and the following table summarizes the composition of the basic and supporting capital, and capital adequacy ratios at the end of those two years (per thousand Egyptian pounds), which according to the balance sheet data at December 31, 2013 and sent to the Central Bank of Egypt:

	31/12/2013 In	31/12/2012
	thousand	<u>In</u> thousand
Tier 1 after exclusions	<u>EGP</u>	EGP
Capital issued and paid up*	1 040 700	0.47.050
Goodwill	1,040,790	947,850
Reserves *	446.646	(1,150)
Retained earnings *	446,646	373,174
	31,122	15,891
Bank's investments in financial firms (banks or companies) and insurance companies	(558)	(437)
Fair value reserve balance for financial investments available for sale		(96,252)
Total Tier 1 after exclusions	1,518,000	1,239,076
Tier 2 after exclusions		
45% from the Special Reserve *	430	392
45% of the increase in the fair value above its carrying amount of financial investments	16,412	
Subordinated loans (deposits)	346,930	
Provision for impairment losses for regular loans, facilities and contingent liabilities	58,204	52,464
Total Tier 2 after exclusions	421,976	52,856
Total capital after exclusions	1,939,976	1,291,932
Total value of the assets and contingent liabilities (risk weighted credit, market and operating):		
Total credit risk	11,773,126	8,611,059
Capital requirements for operational risk	833,888	698,721
Total value of the assets and liabilities risk-weighted credit, market and operating:	12,607,014	9,309,780
Total capital / Total value of the assets and contingent liabilities risk- weighted credit, market and operating	15.39%	13.88%

^{*} Value of the Egyptian pound on the basis of the closing rate of the dollar at the balance sheet date.

Financial Statements for the year ended December 31, 2013



4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances and available info.

A) Impairment losses on loans and credit facilities

The Bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank make judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flow from a portfolio of loans before the decrease can be with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a Bank, or national economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

B) Impairment of available for-sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

C) Held-to-maturity investments

The non-derivative financial assets with fixed or determinable payments and fixed maturity are being classified held to maturity. This classification requires significant judgment. There for the bank tests whether there is a genuine intention and ability to hold such investments to maturity. If the Bank fails to keep these investments to maturity other than for the specific circumstances – for example an insignificant amount close to maturity it will be required to reclassify the entire category as available for sale. The investments would therefore be measured at fair value not amortized cost in addition to suspending the classification of any of the investments in that item.

If the use of the classification of the investments is suspended as held to maturity, it will (reduce) the book value of US Dollars 1,814,393 to fair value by recording an entry in the fair value reserve within the equity.

Financial Statements for the year ended December 31, 2013



5. Sectorial Analysis

A - Sectorial Analysis for activities

Sectorial activity includes operations and assets used in providing banking services and managing risks surrounding it and the income associated with this activity that may differ from the rest of the other activities.

The sectorial analysis of operations includes, according to the received banking operations, the following:

The large, medium and small enterprises.

Activities include current accounts, deposits, and debit current accounts and loans and credit facilities and financial derivatives.

Investments

Activities include company mergers and purchase of investments and financing of corporate restructuring and financial instruments.

Individuals

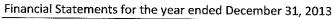
Activities include current and savings accounts, deposits, credit cards, personal loans and mortgages.

Other Activities

Include other banking services, such as money management.

Transactions between sectorial activities are held in accordance with the standard cycle of activity of the bank. The assets and liabilities include operating assets and liabilities as displayed in the financial position of the bank.







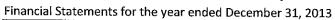
Assets and Liabilities according to the Sectorial Activity

(US Dollar)

31/12/2013

	Corporate	<u>Individual</u>	<u>Other</u>	<u>Total</u>
Assets				· <u></u>
Cash and due from Central Bank of Egypt			136,142,008	136,142,008
Due from banks Treasury bills	65,684,440 		74,235,033 928,293,679	139,919,473 928,293,679
Loans and facilities for customers (After deducting the provision)	647,050,717	87,090,768		734,141,485
Available for sale financial investments	167,291,839		1,221,583,738	1,388,875,577
Held to maturity financial investments	7,256,450	<u></u>	64,585,712	71,842,162
Investments at associates companies	732,724			732,724
Unclassified Assets				•
Intangible assets			88,004	88,004
Other assets Deferred tax assets		 	53,434,011 162,890	53,434,011 162,890
Fixed Assets (After deducting accumulated depreciation)			16 021 262	•
Total Assets	888,016,170	87,090,768	16,921,262 2,495,446,337	16,921,262 3,470,553,275
<u>Liabilities</u>				
Due to banks	236,819,677			236,819,677
Customers' deposits	1,581,898,795	1,143,252,704		2,725,151,499
Other loans			59,221,840	59,221,840
Other liabilities			180,799,829	180,799,829
Other provisions			6,478,254	6,478,254
Deferred tax liabilities			- - -	· /
Total Liabilities	1,818,718,472	1,143,252,704	246,499,923	3,208,471,099
Total Equity			262,082,176	262,082,176







(US Dollar)

31/12/2012

	Corporate	<u>Individual</u>	<u>Other</u>	<u>Total</u>
Assets				
Cash and due from Central Bank of Egypt			97,239,655	97,239,655
Due from banks	38,186,696		53,370,000	91,556,696
Treasury bills Loans and credit facilities for customers (After deducting the provision)	570,508,405	85,630,461	609,710,661	609,710,661 656,138,866
Available for sale financial investments	146,418,866		828,107,888	974,526,754
Held to maturity financial investments	9,438,168		72,182,907	81,621,075
Investments at associates companies	161,576			161,576
Unclassified Assets				
Intangible assets Other assets			286,446	286,446
Fixed Assets (After deducting accumulated			45,753,137	45,753,137
depreciation)			15,049,158	15,049,158
Total Assets	764,713,711	85,630,461	1,721,699,852	2,572,044,024
<u>Liabilities</u>				
Due to banks	153,140,125	100 100		153,140,125
Customers' deposits	1,247,237,272	781,663,443		2,028,900,715
Other loans			9,193,966	9,193,966
Other liabilities			140,399,466	140,399,466
Other provisions		-	8,683,986	8,683,986
Deferred tax liabilities			185,843	185,843
Total Liabilities	1,400,377,397	781,663,443	158,463,261	2,340,504,101
Total Equity			231,539,923	231.539.923



6. Net Interest Income

Loans Interest and similar income	31/12/2013 US Dollar	31/12/2012 US Dollar
Loans and facilities to clients	66,698,665	68,427,098
Treasury Bonds	193,960,386	133,530,558
Deposits and current accounts	1,320,235	1,491,739
	261,979,286	203,449,395
Cost of deposits and similar expenses		
Deposits and current accounts:		
-Banks	(12,756,870)	(5,070,680)
-Clients	(169,911,087)	(130,470,647)
Operations of financial instruments with repurchase	,	
commitment	(1,365,686)	(795,159)
Other loans	(764,659)	(459,096)
AT .	(184,798,302)	(136,795,582)
Net	77,180,984	66,653,813

7. Net Fees and Commissions Income

	<u>31/12/2013</u>	31/12/2012
Fees & Commissions Income:	<u>US Dollar</u>	US Dollar
Fees & Commissions Related to Credit	14,734,244	11,592,329
Custody Fees	285,064	327,702
Other Fees	3,539,202	3,664,720
	18,558,510	15,584,751
Fees & Commissions expenses		
Other Fees Paid	(607,397)	(404,467)
	(607,397)	(404,467)
Net	17,951,113	15,180,284

8. <u>Dividends income</u>

	31/12/2013	31/12/2012
	<u>US Dollar</u>	US Dollar
Available for sale investments	1,092,595	1,164,900
Investments fund held to maturity	158,756	20,648
	1,251,351	1,185,548

9. Net Trading Income

Foreign exchange transactions:	31/12/2013 US Dollar	31/12/2012 US Dollar
Profit From Foreign exchange Trading Equity Instruments Net	2,141,398 2,141,398	4,254,174 129,139 4,383,313

10. Administrative expenses

	<u>31/12/2013</u>	31/12/2012
G . 40 m	<u>US Dollar</u>	US Dollar
Staff Costs		
Wages & salaries	27,645,182	27,951,681
Social insurance	790,762	749,083
	28,435,944	28,700,764
Depreciation and amortization	2,439,455	2,419,267
Other administrative expenses	13,482,728	12,777,245
	44,358,127	43,897,276

⁻The average monthly that is earned by the twenty ones with the largest bonuses and salaries at the bank all combined is US Dollars 263,264; for the financial year ended December 31, 2013.

Financial Statements for the year ended December 31, 2013

11. Other operating revenue (expenses)

	31/12/2013 US Dollar	31/12/2012 US Dollar
Profits from selling Fixed Assets	266,999	
Leasing	(320,087)	(339,011)
Operating lease	(355,370)	(400,375)
(Expenses) recovery of other provisions (Note 28)	(172,582)	(3,974,536)
Other	6,978	4,156,684
	(574,062)	(557,238)

12. <u>Impairment (expenses) from credit losses</u>

	31/12/2013 <u>US Dollar</u>	31/12/2012 US Dollar
Loans and facilities for clients	(1,130,089)	(3,083,820)
	(1,130,089)	(3,083,820)

13. <u>Income taxes (expenses)</u>

	<u>31/12/2013</u>	31/12/2012
	<u>US Dollar</u>	US Dollar
Current tax*	(28,957,623)	(15,870,880)
Deferred tax (Note 29)	348,733	59,480
	(28,608,890)	(15,811,400)

^{*} The value of the tax due on the return of treasury bonds and bills for the financial year ended on that date.



14. Earnings per share

Earnings Per share is calculated by dividing the net profit attributable to the shareholders of the Bank excluded the employee's shares and the reward of the Board of Directors from the net profit by the weighted average of ordinary shares issued during the year.

	Net Profit Available for Distribution on shareholders(1) Weighted average of ordinary issued shares (2) Basic Earnings Per Share (US Dollar) (1/2)	31/12/2013 <u>US Dollar</u> 21,148,823 15,000,000 1.41	31/12/2012 <u>US Dollar</u> 19,741,881 15,000,000 1.32
15.	Cash and due from Central Bank of Egypt		
		31/12/2013	31/12/2012
		<u>US Dollar</u>	US Dollar
	Cash	33,391,842	25,124,588
	Balances with Central Bank of Egypt (mandatory reserve)	102,750,166	72,115,067
		136,142,008	97,239,655
	Balances without interest	136,142,008	97,239,655
		136,142,008	97,239,655
16.	Due from Banks		
		31/12/2013	31/12/2012
		<u>US Dollar</u>	US Dollar
	Current Accounts	6,555,773	11,026,541
	Deposits	133,363,700	80,530,155
		139,919,473	91,556,696
	Central Banks (Except Obligatory Reserve)	74,235,033	53,370,000
	Local Banks	52,289,054	28,503,556
	Foreign Banks	13,395,386	9,683,140
		139,919,473	91,556,696
	Balances without interest	3,713,451	2,675,118
	Balances with variable interest	2,842,322	8,351,423
	Balances with fixed interest	133,363,700	80,530,155
		139,919,473	91,556,696
	Current Balances	139,919,473	91,556,696
		139,919,473	91,556,696



17. Treasury bills

	31/12/2013 US Dollar	31/12/2012 US Dollar
Treasury bills	928,293,679	654,337,979
Sale of Treasury bills with repurchase commitment		(44,627,318)
,	928,293,679	609,710,661
Egyptian Treasury bills	928,293,679	609,710,661
	928,293,679	609,710,661
The Treasury bills are represented in the following:		
182 Days maturity		9,495,174
222 Days maturity		15,000,000
232 Days maturity		10,000,000
254 Days maturity		14,832,253
257 Days maturity		15,000,000
264 Days maturity		2,000,000
266 Days maturity	55,324,564	106,452,769
273 Days maturity	55,865,019	63,301,160
292 Days maturity		3,955,500
299 Days maturity		7,000,000
301 Days maturity		3,955,500
302 Days maturity	7,000,000	
309 Days maturity	12,000,000	
314 Days maturity	10,000,000	
316 Days maturity		5,000,000
323 Days maturity	Marine.	17,000,000
330 Days maturity	5,000,000	
341 Days maturity		7,911,000
357 Days maturity	158,533,430	94,951,740
358 Days maturity		15,000,000
363 Days maturity	10,000,000	82,370,000
364 Days maturity	642,910,537	211,650,580
	956,633,550	684,875,676
Unearned Interest	(28,339,871)	(30,537,697)
Total (1)	928,293,679	
Sale of Treasury bills with repurchase commitment:	740,493,079	654,337,979
Treasury bills sold with the obligation to repurchase within a week		/ / / / / /
Total (2)		(44,627,318)
		(44,627,318)
Total (1+2)	928,293,679	609,710,661

Financial Statements for the year ended December 31, 2013

18. Loans and credit Facilities for customers

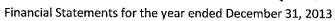
	31/12/2013	31/12/2012
T 11 . 1	<u>US Dollar</u>	<u>US Dollar</u>
Individuals:		
-Debit current accounts	54,600,064	48,283,963
-Credit cards	5,777,782	4,720,225
-Personal loans	38,130,183	44,920,185
-Real estate loans	1,254,286	1,662,152
Total (1)	99,762,315	99,586,525
Corporate:		
-Debit current accounts	268,884,412	248,071,421
-Direct loans	91,690,159	74,249,372
-Syndicated loans	293,053,159	252,363,771
-Other loans	15,708,111	37,459,259
Total (2)	669,335,841	612,143,823
Loans and credit facilities to customers (1+2)	769,098,156	711,730,348
Less:		
Provision for impairment losses	(25,418,364)	(43,223,635)
Reserved interest	(4,161,220)	(6,737,036)
Advanced interest	(5,377,087)	(5,630,811)
Net loans and credit facilities to customers, distributed to:	734,141,485	656,138,866
Current Balances	322,793,240	299,318,061
Non-current Balances	411,348,245	356,820,805
	734,141,485	656,138,866

Provision for impairment losses

Analysis of the provision for impairment losses for Customers

31/12/2013

Individual Debit current Credit Personal Real estate **Total** accounts <u>cards</u> <u>loans</u> <u>loans</u> US Dollar Balance At Beginning Of The year 22,239 689,603 7,085,514 201,158 7,998,514 Impairment expenses (recovery) 15,378 99,735 (424,303)(17,272)(326,462)Write off during the period (3,236)(8,079)(131,274)(142,589)Translation differences. (1,765)(62,764)(637,972)(19,675)(722,176)Balance At The End Of The year 35,852 723,338 6,015,160 32,937 6,807,287





31/12/2013

	Debit current	Direct	Carre dia . A . J		780 4 1
		<u>Direct</u>	<u>Syndicated</u>	04 1	<u>Total</u>
TO I ALTO I I COMPI	accounts	<u>loans</u>	<u>loans</u>	Other loans	<u>US Dollar</u>
Balance At Beginning Of The year	2,604,785	748,221	3,567,981	28,304,134	35,225,121
Impairment expenses (recovery)	677,003	316,890	578,43 1	(115,773)	1,456,551
Write off during the period				(15,932,333)	(15,932,333)
Translation differences	(347,036)	(31,741)	(230,106)	(1,529,379)	(2,138,262)
Balance At The End Of The year	2,934,752	1,033,370	3,916,306	10,726,649	18,611,077

31/12/2012

<u>Individual</u>					
	Debit current accounts	<u>Credit</u> <u>cards</u>	Personal loans	Real estate loans	<u>Total</u> US Dollar
Balance At Beginning Of The year	35,856	708,531	6,628,069	208,868	7,581,324
Impairment expenses (recovery)	(9,068)	20,667	796,40 1	138	808,138
Write off during the period		(3,720)	(7,959)		(11,679)
Translation differences	(4,549)	(35,875)	(330,997)	(7,848)	(379,269)
Balance At The End Of The year	22,239	689,603	7,085,514	201,158	7,998,514

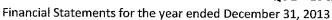
<u>Corporate</u>					
	Debit current	<u>Direct</u>	Syndicated		<u>Total</u>
	<u>accounts</u>	<u>loans</u>	<u>loans</u>	Other loans	US Dollar
Balance At Beginning Of The year	2,482,636	853,390	2,576,862	28,417,239	34,330,127
Impairment expenses (recovery)	224,213	(87,314)	1,081,906	1,056,877	2,275,682
Write off during the period	** m			(323,760)	(323,760)
Translation differences	(102,064)	(17,855)	(90,787)	(846,222)	(1,056,928)
Balance At The End Of The year	2,604,785	748,221	3,567,981	28,304,134	35,225,121



19. Financial Investments

	<u>31/12/2013</u>	31/12/2012
	<u>US Dollar</u>	<u>US Dollar</u>
Available for sale financial investments		
Debt instruments-fair value:		
-listed	1,373,953,270	959,049,048
Equity instruments-fair value:		
-unlisted		
Equity instruments-cost:		
-listed	5,859,397	6,433,932
-unlisted	9,062,910	9,043,774
Total avilable for sale financial investments (1)	1,388,875,577	974,526,754
Held to maturity financial investment		
Debt instruments-amortized cost:		
-listed	68,600,741	78,061,820
Equity instruments-cost:		
-unlisted	3,664,297	4,023,595
Less :impairment provision	(422,876)	(464,340)
Total held to maturity financial investment (2)	71,842,162	81,621,075
Total financial investment(1+2)	1,460,717,739	1,056,147,829
Current balances	1,388,875,577	974,526,754
Non-current balances	71,842,162	81,621,075
	1,460,717,739	1,056,147,829
Fixed Interest Debt Instruments	1,440,420,277	1,032,210,403
Variable Interest Debt Instruments	2,133,734	4,900,465
=	1,442,554,011	1,037,110,868

	Available for sale financial investments US Dollar	31/12/2013 Held To Maturity Financial Investment US Dollar	<u>Total</u> US Dollar
Opening Balance	974,526,754	81,621,075	1,056,147,829
Addition	602,297,730		602,297,730
Deduction (Selling - Redemption)	(135,291,629)	(5,293,576)	(140,585,205)
Translation differences	(69,770,775)	(3,773,480)	(73,544,255)
Profit from fair value difference (Note 31/c)	19,744,001		19,744,001
Discount	448,924	10,796	459,720
Premium	(3,079,428)	(722,653)	(3,802,081)
Ending balance	1,388,875,577	71,842,162	1,460,717,739





	Available for sale financial investments US Dollar	31/12/2012 Held To Maturity Financial Investments US Dollar	<u>Total</u> US Dollar
Opening Balance	734,737,241	153,291,261	888,028,502
Addition	405,183,257		405,183,257
Deduction (Selling - Redemption)	(126,512,460)	(68,446,615)	(194,959,075)
Transferred from investments in associates	, , ,	()) "/	(======================================
companies (Note 20)	30,391		30,391
Translation differences	(35,785,253)	(2,718,714)	(38,503,967)
(losses) from fair value difference (Note 31/c)	(1,261,304)		(1,261,304)
Discount	100,652	246,909	347,561
Premium	(1,935,381)	(751,766)	(2,687,147)
Impairment losses recovery	(30,389)		(30,389)
Ending balance	974,526,754	81,621,075	1,056,147,829

- Profit from Financial Investment

Profit From Selling Available For Sale Financial Instruments	31/12/2013 US Dollar 6,975,783	31/12/2012 <u>US Dollar</u> 4,138,776
Impairment (losses) of available for-sale equity investments	6,975,783	(30,389) 4,108,387

- Adjustments for impairment losses provision of held to maturity financial investments

	31/12/2013	31/12/2012
Opening Balance	<u>US Dollar</u> 464,340	<u>US Dollar</u> 486,441
Translation differences	(41,464)	(22,101)
Ending balance	422,876	464,340

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Financial Statements for the year ended December 31, 2013

20. Investments in associates companies

The bank's shareholding percentage in associates companies are as follows:

	Shareholdi ng <u>%</u>	32	40	
	Balance as of 31/12/2013 US Dollar	156,239	576,485	732,724
	Translation differences US Dollar	(14,699)	7,017	(7,682)
1/12/2013	Transfer for financial investments available for sale	I	4.2	:
co!	Additions during the year US Dollar	1	569,468	569,468
	Adjustments flosses) of investments in Associates companies — equity method US Dollar	9,362	:	9,362
	<u>Balance</u> <u>as of</u> 1/1/2013	161,576	:	161,576
	Company Country	Egypt	Egypt	
	Profit (loss) US Dollar	(15,620)	ţ	
	The company's revenues US Dollar	142,713	ł	
	Liability (without shareholders equity)	198,442	1	
	Assets US Dollar	969'989	ŀ	
		Cairo National Co. for Trading Securities *	Cairo factoring company**	

^{*} Been relying on financial statements approved in September 30, 2013 for Cairo National Co. for Securities Trading.

^{**} Cairo factoring Co. (S.A.E) was founded on May 20, 2013 according to Investments Guarantees and Incentives law No. 8 of 1997 and its executive regulations for the purpose of factoring and the company's financial statements are not issued till that date.

Financial Statements for the year ended December 31, 2013



	Shareholding %	20	32	
	Balance as of 31/12/2012 US Dollar	١	161,576	161,576
	Translation differences US Dollar	(192)	(7,695)	(7,887)
31/12/2012	Transfer for for investments available for sale US Dollar	(30,391)	:	(30,391)
	Additions during the year US Dollar	I	:	7
	Adjustments (losses) of investments in Associates companies – equity method US Dollar	ı	(9,730)	(9,730)
	Balance as of 1/1/2012 US Dollar	30,583	179,001	209,584
	Company	Egypt	Egypt	
	<u>Profit (loss)</u> US Dollar	I	46,783	
	The company's revenues US Doltar	ı	208,421	
	Liability (Without sharcholders equity)	ì	897,034	
	Assets US Dollar	ı	1,448,749	
		International Company for Information Technology A.C.Tech*	Cairo National Co. for Securities Trading	

to the bank losing effective influence on them through the loss of the ability to participate in the financial and operating policies of the company as a result of being subject to the control of the liquidator of the company, and the income statement have been charged during the year end December 31, 2012 with the value of losses of impairment of that * Investment in the international information technology AC tech have been reclassified from investments in associates companies to financial investments available for sale due investment amounted to US Dollars 30,389.





21. Intangible assets

	31/12/2013	31/12/2012 US D-U
a- <u>Goodwill</u>	<u>US Dollar</u>	<u>US Dollar</u>
Net book value at the beginning of the year	181,960	381,241
Amortization	(166,316)	(188,688)
Translation Differences	(15,644)	(10,593)
Net book value at the ending of the year		181,960
b- <u>Franchise</u>	WID/	
Net book value at the beginning of the year	104,486	117,687
Amortization	(7,178)	(8,144)
Translation Differences	(9,304)	(5,057)
Net book value at the ending of the year	88,004	104,486
Total	88,004	286,446

- Goodwill is annually tested for impairment or if there is any indication of impairment losses.

According to the decision of the extraordinary General Assembly on 15 November 2007 for Societe Arabe Internationale de Banque "SAIB" (the merging bank) and Societe Arabe Internationale de Banque "SAIB" – Port Said (the merged bank) and applying the decision of the Central Bank of Egypt on January 8, 2008 by merging the above banks, this merger has been established in accordance with book value of the assets and liabilities of the two banks and the difference, between the purchase value and the shareholders of the merged bank, has been addressed as goodwill

22. Other assets

	31/12/2013 <u>US Dollar</u>	31/12/2012 US Dollar
Accrued revenue Prepaid expenses Advance payments for purchasing fixed assets Paid amounts for investments increasing (New/standing) Assets reverted to the bank in settlement of debts Imprest and insurance Others	43,646,929 864,895 6,720,068 851,624 256,824 60,044 1,033,627 53,434,011	35,864,037 770,848 6,092,674 1,587,922 282,007 67,138 1,088,511 45,753,137

SOCIETE ARABE INTERNATIONALE DE BANQUE "SAIB" (S. A. E.) Financial Statements for the year ended December 31, 2013

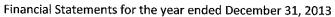
Fixed assets 23.

Ralance as of 1/1/2012	Land US Dollar	Buildings <u>US Dollar</u>	Computers & Core Systems US Dollar	Vehicles US Dollar	Fixtures & fittings US Dollar	Equipments US Dollar	Furniture US Dollar	Total US <u>Dollar</u>
Cost	600,156	14,087,553	12,056,291	629,838	2,795,154	1,460,277	601,801	32,231,070
Accumulated Depreciation	;	(4,669,423)	(10,162,144)	(622,582)	(2,262,381)	(1,200,729)	(487,803)	(19,405,062)
Net book value as of 1/1/2012	600,156	9,418,130	1,894,147	7,256	532,773	259,548	113,998	12,826,008
Additions	ţ	2,324,113	329,104	6,131	1,119,199	1,175,122	107,179	5,060,848
Translation Differences (Assets balances)	(27,268)	(719,807)	(97,988)	(28,765)	(169,704)	(86,293)	(31,566)	(1,161,391)
Translation Differences (Accumulated depreciation)	i	235,945	85,215	28,473	112,989	59,584	23,922	546,128
Depreciation cost	1	(679,054)	(942,115)	(5,379)	(303,562)	(241,813)	(50,512)	(2,222,435)
Net book value as of 31/12/2012	572,888	10,579,327	1,268,363	7,716	1,291,695	1,166,148	163,021	15,049,158
Balance as of 1/1/2013								
Cost	572,888	15,691,859	12,287,407	607,204	3,744,649	2,549,106	677,414	36,130,527
Accumulated Depreciation	:	(5,112,532)	(11,019,044)	(599,488)	(2,452,954)	(1,382,958)	(514,393)	(21,081,369)
Net book value as of 1/1/2013	572,888	10,579,327	1,268,363	7,716	1,291,695	1,166,148	163,021	15,049,158

SOCIETE ARABE INTERNATIONALE DE BANQUE "SAIB" (S. A. E.) Financial Statements for the year ended December 31, 2013



	Land US Dollar	Buildings US Dollar	Computers & Core Systems US Dollar	Vehicles US Dollar	Fixtures & fittings US Dollar	Equipments US Dollar	Furniture US <u>Dollar</u>	Total US Dollar
Balance of the current financail year								
Net book value as of 1/1/2013	572,888	10,579,327	1,268,363	7,716	1,291,695	1,166,148	163,021	15,049,158
Additions	I	1,948,360	1,547,974	1,157	1,533,959	206,533	91,409	5,329,392
Disposals	l	1	ł	(96,784)	I	1	1	(96,784)
Translation Differences (Assets balances)	(51,157)	(1,394,600)	(185,963)	(35,136)	(329,534)	(171,179)	(60,590)	(2,.228,159)
Translation Differences (Accumulated depreciation)	;	456,294	165,458	34,484	218,020	116,530	46,052	1,036,838
Depreciation cost	ļ	(707,793)	(716,610)	(2,551)	(469,470)	(315,181)	(54,356)	(2,265,961)
Accumulated depreciation of disposals	+	2 2	1	96,778	1	Ł ľ	1	96,778
Net book value as of 31/12/2013	521,731	10,881,588	2,079,222	5,664	2,244,670	1,002,851	185,536	16,921,262
Balance as of 31/12/2013								
Cost	521,731	16,245,619	13,649,418	476,441	4,949,074	2,584,460	708,233	39,134,976
Accumulated depreciation	F &	(5,364,031)	(11,570,196)	(470,777)	(2,704,404)	(1,581,609)	(522,697)	(22,213,714)
Net book value	521,731	10,881,588	2,079,222	5,664	2,244,670	1,002,851	185,536	16,921,262





24. Due to banks

	<u>31/12/2013</u>	31/12/2012
	<u>US Dollar</u>	<u>US Dollar</u>
Current Accounts	12,699,238	16,168,956
Deposits	224,120,439	136,971,169
	236,819,677	153,140,125
Local Banks	000 (04.000	100 51 4 00 5
	220,634,059	129,514,985
Foreign Banks	16,185,618	23,625,140
	236,819,677	153,140,125
Balances without interest	1,360,769	722,958
Balances with variable interest	11,338,469	15,445,997
Balances with fixed interest	224,120,439	136,971,170
	236,819,677	153,140,125
Current Balances	236,819,677	153,140,125
	236,819,677	153,140,125

25. Customers' deposits

	<u>31/12/2013</u>	31/12/2012
	<u>US Dollar</u>	US Dollar
Demand Deposits	152,650,439	130,246,177
Time Deposits and call accounts	1,319,739,035	1,007,392,484
Certificates of savings and Deposit	1,073,976,166	737,532,893
Saving Deposits	118,134,885	88,182,228
Other Deposits	60,650,974	65,546,933
	2,725,151,499	2,028,900,715
Comprete Denogita	1 501 000 505	
Corporate Deposits	1,581,898,795	1,247,237,272
Retail Deposits	1,143,252,704	781,663,443
	2,725,151,499	2,028,900,715
Balances without interest	182,751,000	178,142,888
Balances with variable interest	1,302,224,681	991,845,577
Balances with fixed interest	1,240,175,818	858,912,250
	2,725,151,499	2,028,900,715
Current Balances	1,651,175,333	1,274,517,910
Non-Current Balances	1,073,976,166	754,382,805
	2,725,151,499	2,028,900,715



26. Other loans

	31/12/2013	31/12/2012
	<u>US Dollar</u>	<u>US Dollar</u>
Loan from Social Fund for Development		
Development Project for Small Entities (New/Standing)	4,667,607	2,863,850
Development project for Small and medium poultry entities	,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(New/Standing)	4,554,233	6,330,116
	9,221,840	9,193,966
Subordinated loan		
Arab International Bank *	50,000,000	
Total subordinated loan	50,000,000	
Total other loans	59,221,840	9,193,966

- * Based on the approval of the Ordinary General Assembly of our bank decisions held on February 19, 2013 has been the conclusion of a loan contract rests with the Arab International Bank (a major contributor to our bank) on March 18, 2013 value of 50,000,000 USD to support the second tranche of base capital to our bank when calculating the percentage rate capital adequacy according to Basel in order to maintain the prescribed percentage of the Central Bank of Egypt.
 - The duration of this loan is five years starting from March 2013 and will end in February 2018 and pay off the loan total at the end of term at one and a maximum of February 28, 2018.
 - Calculated on the amount of the loan rate of return by 1/4% (quarter percent) per annum over LIBOR for six months and be paid every six months.

27. Other liabilities

	<u>31/12/2013</u> <u>US Dollar</u>	31/12/2012 US Dollar
Accrued interest	144,339,549	123,324,635
Unearned revenue	580,267	460,148
Accrued expenses	886,630	1,093,111
Dividends payable*	24,027	24,092
Sundry credit balances	34,969,356	15,497,480
	180,799,829	140,399,466

^{*}This balance represents dividends of shareholders for prior years and the ones concerned did not come forth to cash them.

28. Other provisions

31/12/2013

Description	Balance at		Charged to		
	The		<u>Income</u>	<u>Used</u>	
	Beginning	<u>Translation</u>	Statement	during the	Year-end
	<u>of the year</u>	<u>Differences</u>	Note (11)	<u>year</u>	<u>Balance</u>
	<u>US Dollar</u>	<u>US Dollar</u>	<u>US Dollar</u>	<u>US Dollar</u>	US Dollar
Provision for potential claims	6,241,621	(575,836)		(1,642,385)	4,023,400
Provision for contingent liabilities	2,299,675	(147,351)	172,582		2,324,906
Litigations provision	142,690	(12,742)			129,948
	8,683,986	(735,929)	172,582	(1,642,385)	6,478,254

The provision was formed by the expected fully bearing value, and it is expected that provision will be fully used during the subsequent periods.



31/12/2012

Description	Balance at		Charged to		
	<u>The</u> Beginning	Translation	Income Statement	<u>Used</u>	37
	of the year	<u>Differences</u>	Statement Note (11)	during the year	Year-end Balance
	US Dollar	US Dollar	US Dollar	US Dollar	US Dollar
Provision for potential claims	4,706,138	(143,738)	4,230,728	(2,551,507)	6,241,621
Provision for contingent liabilities	2,634,798	(78,931)	(256,192)		2,299,675
Litigations provision	149,482	(6,792)			142,690
	7,490,418	(229,461)	3,974,536	(2,551,507)	8,683,986

29. Deferred tax asset /(liability)

	<u>31/12/2013</u>	<u>31/12/2012</u>
	<u>US Dollar</u>	<u>US Dollar</u>
Balance at beginning of the year assets (liability)	(185,843)	(245,323)
Additions (Note 13)	348,733	
Exclusions (Note 13)		59,480
Balance at the end of the year asset/(liability)	162,890	(185,843)

30. Capital

	<u>No of Shares</u> (Per million)	Nominal value per share	<u>Total</u>
	<u>US Dollar</u>	US Dollar	US Dollar
Balance as of 1/1/2013	15	10	150,000,000
Balance as of 31/12/2013	15	10	150,000,000

- The Authorized capital on 31 December 2013 amounting to US Dollar 200 million with a nominal value US Dollar 10 per share, the issued and fully paid capital before increasing amounting to US Dollar 150 million divided on 15,000,000 shares of nominal value US Dollar 10 per share.

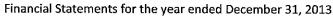
31. Reserves and Retained Earnings

	<u>31/12/2013</u> US Dollar	31/12/2012 US Dollar
Reserves		
General Banking Risks Reserve (A)	3,793,456	3,712,331
Legal Reserve (B)	52,365,714	49,550,526
General Reserve	11,291,493	8,791,493
Capital Reserve	713,920	713,920
Fair Value Reserve-available for sale financial investments (C)	5,256,227	(15,232,203)
Special Reserve (D)	3,337,162	3,337,162
Total reserves at the end of the year	76,757,972	50,873,229

Reserves movements are as follow:

	<u>31/12/2013</u> US Dollar	31/12/2012 US Dollar
A -General Banking Risks Reserve		
Balance At Beginning Of The Year	3,712,331	3,053,542
Transferred from the Retained earning	81,125	658,789
Balance At the End Of The Year	3,793,456	3,712,331

- Under instructions of the Central Bank of Egypt to create bank risk reserve to encounter unforeseen risks, this reserve is distributed only after obtaining the approval of the Central Bank of Egypt.





	<u>31/12/2013</u> US Dollar	<u>31/12/2012</u> US Dollar
B -Legal Reserve		***************************************
Balance At Beginning Of The Year	49,550,526	47,466,068
Transferred from profit of the year	2,815,188	2,084,458
Balance At Ending Of The Year	52,365,714	49,550,526

- In accordance with the initial statute of the bank, 10% of the net profit of the year is retained to feed the legal reserve until the balance reaches 50% of the paid up capital, and the decrease of the reserve less than half specifies to return to truncation.

	<u>31/12/2013</u>	<u>31/12/2012</u>
	US Dollar	US Dollar
C -Fair value Reserve-available for sale financial investment		
Balance At Beginning Of The Year	(15,232,203)	(14,859,753)
Net profit resulting from change in fair value (Note 19)	19,744,001	(1,261,304)
Translation differences	744,429	888,854
Balance At Ending Of The Year	5,256,227	(15,232,203)

- Application of the presentation rules of banks' financial statements and the basis of recognition and measurement basis approved by the Board of Directors of the Central Bank of Egypt in its session on 16 December 2008, that are recognized directly in equity with profits and losses arising from changes in fair value of available-for-sale financial investments for this item, and that until the asset is excluded or impaired its value, then it is recognized in the income statement as gains and losses previously recognized in equity.

D -Special Reserve

- Requires the application of rules of preparation and presentation of financial statements and recognition and measurement basis approved by the Board of Directors of the Central Bank of Egypt in its session on 16 December 2008 amendments to the comparative figures for the first financial year to start the application which affects the balance sheet (Comparative figures) and income statement (previous financial year) for some items without the other, so that the net effects of adjustments which was exported through retained earnings to special reserve of equity which are used only with the approval of the Central Bank of Egypt.





	<u>31/12/2013</u> US Dollar	<u>31/12/2012</u> US Dollar
E -Retained Earnings		ON DOLLEY
Balance At Beginning Of The Year	30,666,694	23,983,805
Net profit of the financial year	30,838,823	28,151,881
Distributions for shareholders	(12,375,000)	(9,750,000)
Employees' share in profit	(7,210,000)	(5,500,000)
Board of directors' remuneration	(1,200,000)	(954,120)
Transferred to general banking risks reserve (Note 31/a)	(81,125)	(658,789)
Transferred to legal reserve	(2,815,188)	(2,084,458)
Transferred to general reserve	(2,500,000)	(2,500,000)
Transferred to capital reserve		(21,625)
Balance At Ending Of The Year	35,324,204	30,666,694

32. Distribution for shareholders

Dividends are not recognized until the approval of the General Assembly of Shareholders. The Board of Directors proposes to the Assembly which will be held on February 27, 2014 to distribute to UD Dollar 0.933 per share for the year 2013 with a total amount of US Dollar 14,000,000 (The actual distributions was US Dollar 0.825 per share with a total amount of US Dollar 12,375,000 for the comparison year.) In addition to the dividend to shareholders, the Board of Directors proposed - in accordance with the Bank's Statute on the next General Assembly of shareholders to distribute US Dollar 8,250,000 as Employees share in profit and US Dollar 1,440,000 as Board of directors remuneration (The actual dividends amounting US Dollar 7,210,000 for the employees and US Dollar 1,200,000 as Board of directors remuneration for the comparison year) this decision is not recognized in these financial statements and the Distributions for shareholders, Employees share in profit and the board of directors remuneration will be recognized in the equity distributed from the retained earnings in the financial December 31, 2014.

33. Cash and Cash Equivalent

For the purpose of presenting the cash flow statement, cash and cash equivalents include the following balances maturing within less than 3 months from the date of acquisition.

	<u>31/12/2013</u>	<u>31/12/2012</u>
	<u>US Dollar</u>	US Dollar
Cash and balances with central bank	33,391,842	25,124,588
Due from banks	88,596,273	91,556,696
	121,988,115	116,681,284

34. Contingent Liabilities and Commitments

A- Capital Commitments

The bank's contracts for capital commitments amounted to US Dollar 419,713 at 31 December 2013 representing purchase of fixed assets contracts, such as branches constructions, and the management have a sufficient confidence to achive net revenue and the availability to cover those commitments.



B- Commitments for loans, guarantees and facilities

The bank's commitments for loans, guarantees and facilities are represented as follows:

	<u>31/12/2013</u>	31/12/2012
	US Dollar	US Dollar
Customers Acceptances	18,495,663	18,439,153
Letters Of Guarantee	91,174,417	77,415,552
Letters Of Credit (Import)	63,955,845	43,510,211
Letters Of Credit (Export)	1,728,624	127,637
	175,354,549	139,492,553

C- Leasing contracts Commitments

The total minimum lease payments for finance leases as follows:

	<u>31/12/2013</u>	31/12/2012
	US Dollar	US Dollar
Not more than one year	296,654	251,209
More than one year and less than five years	559,583	573,355
	856,237	824,564

35. Transactions with Related Parties

The Bank deals with related parties on the same basis, which is dealing with others, and the nature of the most important transactions and balances in the balance sheet date are as follows:

	<u>31/12/2013</u>	31/12/2012
	<u>US Dollar</u>	US Dollar
Nature of transactions		
Due from banks	50,859,358	267,959
Other assets	263,199	291,099
Due to banks	31,092,756	1,616,500
Customers' deposits	168,276,320	70,505,941
Certificates of savings	1,441,213	1,582,529
Other liabilities	8,351	8,456
Other loans	50,000,000	

36. Mutual Funds

The first fund

- The mutual fund is one of the banking activities authorized for the bank according to the law of the capital market stock number 95 for the year 1992 and its regulation, the company that manage the fund is Prime Investments for managing financial investments.
- The bank established the first mutual fund on june 3,1996 with a nomianl value of LE 500 for each, on march 13, 2007 the General authority for capital market approved to divide the value of the certificate by 1:5 to become the nominal value of the certificate LE 100 instead of LE 500 ,article (6) of the Fund's prospectus was modified on march 29,2007.
- The number of the certificates reached 102,146 with a total value of US Dollar 1,472,141; the bank's portion 19,000 certificates with a nominal value of US Dollar 273,830 to proceed the fund activity.
- The recoverable amount for the certificate reached LE 498.24 on the date of the balance sheet equivalent to US Dollar 70.51.

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The Second fund

- The mutual fund is one of the banking activities authorized for the bank according to the law of the capital market stock number 95 for the year 1992 and its regulation, the company that manage the fund is Prime Investments for managing financial investments.
- The bank established the second mutual fund on September 20,1997 with a nominal value of LE 100 for each.
- The number of the certificates reached 115,494 with a total value of US Dollar 1,650,102; the bank's portion 26,000 certificates with a nominal value of US Dollar 374,715 to proceed the fund activity.
- The recoverable amount for the certificate reached LE 334.99 on the date of the balance sheet equivalent to US Dollar 48.28

The Third fund (EL RABEH)

- The mutual fund is one of the banking activities authorized for the bank according to the law of the capital market stock number 95 for the year 1992 and its regulation, the company that manage the fund is EFG Hermes Holding.
- The bank established the third mutual fund on February 21,1999 with a nomianl value of LE 100 for each on March 29,2007 the name of the fund changed from the third fund to be (EL RABEH).
- The number of the certificates reached 904,228 with a total value of US Dollar 13,031,851; the bank's portion 50,000 certificates with a nominal value of US Dollar 720,606 to proceed the fund activity.
- The recoverable amount for the certificate reached LE 112.11 on the date of the balance sheet equivalent to US Dollar 16.16.

The Fourth fund (Sanabel)

- The mutual fund is one of the banking activities authorized for the bank according to the law of the capital market stock number 95 for the year 1992 and its regulation, the company that manage the fund is HC for securities instead of Prime Investments for managing financial investments since December 21, 2011.
- The bank established the fourth mutual fund (Sanabel) on December 20,2006 with a nomianl value of LE 100 for each.
- The number of the certificates reached 729,325 with a total value of US Dollar 10,511,127; the bank's portion 74,085 certificates with a nominal value of US Dollar 1,067,723 to proceed the fund activity.
- The recoverable amount for the certificate reached LE 91.44 on the date of the balance sheet equivalent to US Dollar 13.18.



37. Tax Position

A- Societe Arabe Internationale de Banque

First: Corporate Tax

Years from the date of commencement of activities till 1995

- The bank was inspected for these years and the related due taxes were paid.

Years from 1996 till 2000

- The bank was inspected for these years and the disputed points are being solved with the Settlement Committee of large taxpayer center and the related due taxes were paid.

Years from 2001 till 2004

- The bank was inspected for these years and the related due taxes were paid.

Years from 2005 till 2006

- The bank was inspected for these years, The Bank objected to the claim and refer the dispute to the internal committees, The dispute with the Tax authority has finished and the related due taxes were paid.

Years from 2007 till 2012

- The tax returns of those years have been prepared and submitted on due dates in accordance with Law No. 91 for 2005.

Second: Salary Tax

Years from the date of commencement of activities till 2004

- The bank was inspected for these years until the year 2004 and the related due taxes were paid.

Years from 2005 till 2011

- The bank was inspected for these years until the year 2011 and the related due taxes were paid.

Years from 2012 till 2013

The Bank is calculating, deducting and paying the tax on due dates in accordance with Law No. 91 for 2005, and are currently under inspection by large taxpayer center.

Third: Stamp Tax

Years from the date of commencement of activities till 2005

 The Tax Authority inspected the bank for these years and the bank paid the due tax differences.

Years from January 1, 2006 till July 31, 2006

- The years from the beginning of year 2006 till July 2006 are currently inspected by the large taxpayer center.

Years from August 1, 2006 till December 31, 2013

Starting from August 1, 2006, the bank pays the accrued taxes every three months
according to the law requirements.



B- The position of SAIB - Port Said (Port Said National Bank For Development - Previously) that has been merged on January 1, 2008 with Societe Arabe International De Banque (SAIB).

First: Corporate Tax

Years from the 1981 till 1997

- The bank was inspected and the related due taxes were paid.

Years from 1998 till 2002

- The dispute with the Tax authority has finished, and the related due taxes were paid, the dispute on the portion of capital increase are transferred court.

Years from 2003 till 2004

- The dispute with the Tax authority has finished, and the related due taxes were paid, the dispute on the portion of capital increase interest are transferred court.

Years from 2005 till 2007

- Was an appointment with the competent Tax Office to start checking those years.

Second: Salary Tax

Years from the date of commencement of activities till 1994

- The bank was inspected for these years and the related due taxes were paid.

Years from 1995 till 1998

- The bank has to submit a request to the Tax authority to finish The dispute and re-inspect The dispute And payment of tax differences due..

Years from 1999 till 2004

- The bank was inspected for these years and the related due taxes were paid.

Years from 2005 till 2007

Those years were not inspected till now

Third: Stamp Tax

Years from the date of commencement of activities till 1995

The bank was inspected for these years and the related due taxes were paid.

Years from 1996 till 2005

- The dispute with the Tax authority has finished, and the related due taxes were paid.

Years from 2005 till 2007

The bank was inspected for these years. and the objection form was sent by the bank.

Vice Chairman
And Managing Director

HASSAN ABDEL MEGUID

Chairman

(nd Managing Director)

MOHAMMED NAGUIB IBRAHIM